

George Alvarez's Resume

1. St. John's College (SJC) High School Class of 2020 graduate
2. Scholastic Achievement with Distinction, 2019-2020
3. Scholastic Achievement with Distinction, 2018-2019
4. 90 hours of completed service work (mandatory to graduate from SJC)
 - a. 10 Freshman year, 20 Sophomore year, 40 Junior year, 20 Senior year
5. San Miguel Febres Cordero Award recipient
 - a. For achieving an A average in the academic year at St. John's College High School (4.0 grade average for the entire year)
6. The 2019 Matt Dillon Award recipient
 - a. Awarded to the top two-sport Senior athlete in the football program (for lacrosse and football)
7. Four-year Varsity player for the SJC lacrosse team.
8. 2020 Team Captain, Varsity Lacrosse
9. 2019 Second Team, all Washington Catholic Athletic Conference (WCAC) Goalie
10. 2017 WCAC Lacrosse Champions (First lacrosse Championship won in school history)
11. Four-year Varsity player for the SJC football team.
12. 2019 Varsity Football Team ranked top 25 in the nation by Max Preps and USA Today.
13. 2019 First Team, all WCAC Punter
14. 2017 WCAC Football Champions
15. 2019 Under Armour Underclass All-American - Washington, DC Team
16. 2018 Under Armour Underclass All-American - Washington, DC Team
17. Number 2 ranked goalie recruit by Inside Lacrosse - Class of 2020
18. Number 37 ranked recruit by Inside Lacrosse - Class of 2020
19. Played club lacrosse for the Baltimore Crabs

Kyle R. Anderson

andersonk@college.harvard.edu / 610-551-5516

Home Address:

202 Southside Circle
Downingtown, PA 19335

School Address:

14 Dunster Mail Center
Cambridge, MA 02138

Education:

Harvard University

A.B. Degree Candidate in Government with Secondary in Economics

- GPA: 3.7
- Relevant Coursework: Anatomy & Physiology, Tech Ethics, Microeconomics, Macroeconomics, Seminar: Business Leadership and Morality, Global Health: Challenges and Opportunities
- Men's Varsity Lacrosse (2016-Present): Team captain 2018 -present; dedicate 30+ hours weekly to Division 1 sport in Fall and Spring

Cambridge, MA

May 2021 (Expected)

Malvern Preparatory School

- GPA: 4.2
- Led Malvern middle school tutoring program
- Three-sport athlete in soccer, indoor track, and lacrosse. Captain of lacrosse team 2016, All-American 2016
- Distinguished Honors (4.0 or higher) every semester and member of National Honors Society

Malvern, PA

May 2016

Work Experience

Newmark Knight Frank - *Commercial Real Estate Intern*

Summer 2018 & 2019

- Assisted in the execution of transactions by researching prospective properties, contacting local brokers, creating presentations and showcasing properties for tenants during the touring process
- Identified commercial properties to create a Salesforce database of multi-market tenants based on square footage, location, and lease expiration date

Varano Construction Company - *Employee*

July 2019 - Present

- Extensive experience in demolition, remodeling, and general contracting

Mainline Sports Center - *Manager*

Nov 2015 - Jan 2018

- Managed building and day to day activities
- Scheduled meetings, toured clients, and helped construct client contracts

Distefano Landscape Services - *Employee*

June 2017 - August 2017

- Executed projects consisting of tree removal, lumber delivery, and concrete sidewalk paving

Coach - *Brotherly Love LC and Fusion Lacrosse*

2014 - present

- Skill, teamwork, and leadership development for ages 10 through 17

Malvern Leadership Camp - *Counselor/Mentor*

June 2017

- Mentored inner-city Philadelphia youth for 3 weeks
- Designed camp to teach leadership skills and build friendships among the children

Extra-Curricular:

Harvard University Men's Varsity Lacrosse Team

2016 - Present

- Team Captain 2018-present, elected by teammates
- Leader of Team IMPACT program
- Community Service Leader, elected by teammates and coaches
 - Coordinated team effort to raise over \$11,000 for the HEADstrong Cancer Foundation, over \$15,000 for Bike to the Beach: Autism Awareness, and over \$6,500 for the Rally for Runway cancer support organization

Harvard Constitutional Law Society

- Participation in weekly meetings and lectures surrounding various relevant constitutional events and topics

Malvern Prep Service Club

2014 - 2016

- Organized community service efforts with local underprivileged schools and programs
- Completed 10 day service trip building houses in the Dominican Republic

Malvern Tutoring Program

Fall 2015 - Spring 2016

- Spent 5 hours a week tutoring and mentoring Malvern middle school students

Interests, Skills and Languages

Skills: Experience with R, Microsoft PowerPoint, Microsoft Excel, and Microsoft Word

Languages: Studied conversational Spanish

Interests: Fishing, Philadelphia Eagles fan, biking, hiking, community service

Frederick Asare-Konadu

90 Parker Cove Ct. • Ocoee, FL 34761 • fasarekonadu@college.harvard.edu • 4074709695

Education

HARVARD UNIVERSITY

Degree: A.B. Candidate in Government

GPA: 3.781

Relevant Coursework: Seminar in Environmental Science and Public Policy, 2 Semesters of Upper-Level Spanish

Cambridge, MA

May 2023

EDGEWATER HIGH SCHOOL

GPA: 5.435

Class Rank: Valedictorian

Academic Honors: Spanish Honors Society, Math Honors Society

Orlando, FL

May 2019

Experience

4 RIVERS CATERING

Server/ Warehouse Assistant

- Attended catered events to serve guests, bus tables, and assist with set-up and break-down/ clean-up after events.
- Stocked and organized the warehouse, as well as ensured that all necessary materials are available and ready for catering.

Orlando, FL

November 2015 – May 2019

Leadership and Activities

HARVARD MENS LACROSSE

Athlete

- Practiced and played with team, developing time management, leadership, and communication skills while training to compete for an Ivy-league championship.

Cambridge, MA

November 2019 – Present

WHRB – Harvard Radio Broadcasting

News

- Produced podcasts on different topics that I found interesting using interviews with various people from both my home life and my life at school.

Cambridge, MA

September 2019 – Present

Edgewater Boys Varsity Lacrosse

Athlete

- As a 4-time varsity letterer and 3-time varsity captain, led team to compete for district championships and set an example for team members on and off the field.

Orlando, FL

January 2016 – May 2019

Skills & Interests

Language: Upper-Level Spanish

Christian Barnard

12 George and Bliss Lane • Lake Placid, NY 12946 • cbarnard@college.harvard.edu • 203-912-6917

Education

HARVARD UNIVERSITY

Cambridge, MA

A.B. in Economics.

2023

- Goalie on Harvard Men's Varsity Lacrosse Team
- 3.58 GPA Freshman Fall Semester

Harvard University's Intro to Computer Science

Greenwich, CT

- Edx offers Harvard's online intro to computer science course
- Languages: C and Python

2020

Brunswick School

Greenwich, CT

- 95.5 Senior year Average
- 1430 SAT
- High Honors: Sophomore, Junior, and Senior year.
- Honors: Freshman

2019

Experience

Fairfield County Lacrosse Clinics and Camps

Greenwich, CT

Founder

May 2020 – July 2020

- Founded and organized lacrosse camps for the Fairfield county area
- Generating 10,000 dollars in revenue each month
- Gave individual and group lessons as well as feedback sessions

2-Way Lacrosse

Greenwich, CT

Assistant Head Coach

June 2019 – July 2020

- Coached the 2024 club lacrosse team
- Defensive Coordinator/Goalie Coach
- Practices and Tournaments throughout months of June and July

Brunswick School Maintenance

Greenwich, CT

General Custodian

June 2019 – August 2019

- Installed fences, collected trash, and complete regular maintenance tasks including yard upkeep, mowing lawn etc.

Leadership

Brunswick School

Greenwich, CT

School Prefect

September 2018- May 2019

- Selected as one of twelve students to serve on the discipline committee

Brunswick School

Greenwich, CT

Brunswick Varsity Lacrosse Captain.

May 2018- May 2019

- Captain along with other 2 other seniors

Service

Waterside School

Stamford, CT

Assistant Teacher

June-2018-July-2018

- Assistant teacher at a nonprofit school.
- Taught math

Skills & Interests

Skills: PowerPoint, Elementary Microsoft Excel, and Elementary R (statistical language)

Interests: Coaching, Sports, Computer Science, Mentorship, and Networking

Collin Bergstrom

22 Pierrepont Rd
Winchester, Ma 01890
(781) 879-3861
collinbergstrom1111@gmail.com

EXPERIENCE

Capo Italian Restaurant, South Boston— *Food Runner*

June 2019 - August 2019

Responsible for bringing food to tables, assisting customers, and keeping the kitchen area clean and organized.

Sage Vending, Cambridge, Ma— *Vending Machine Service Technician*

March 2019 - Present

Responsible for filling and servicing a vending machine in the Cambridge Galleria Mall in Cambridge Ma.

EDUCATION

The Roxbury Latin School, West Roxbury Ma — *12th Grade*

September 2016 - Present

- Elected Class President for sophomore, junior, and senior years.
- Recipient of The Holy Cross Book Award - Junior Year
- Recipient of The Isabel M. Fowler History Prize - Junior Year
- 2020 Scholar-Athlete Award

Harvard University, Cambridge Ma

- Admitted to Harvard College for Fall 2020

SERVICE

Deutsches Altenheim Nursing Home, West Roxbury Ma — *9th Grade*

- Spent a day with the residents discussing current events and keeping them company.

Haley House Soup Kitchen, Boston Ma — *10th Grade*

- Prepared lunch for about twenty people who rely on the kitchen for meals.

Ave Atque Vale Society, West Roxbury Ma — *12th Grade*

- Had the opportunity to serve as a pallbearer for an indigent person who died with no family or friends to bury them.

ATHLETICS

Roxbury Latin Lacrosse, West Roxbury Ma — *9th- 12th*

September 2016 - Present

- Voted Captain for senior year

- 2020 U.S. Lacrosse Bob Scott award recipient
- Voted First Team All-League once
- Voted Second Team All-League once
- Position - Defense
- Ranked as the #63 player in the country by Inside Lacrosse

Roxbury Latin Football, West Roxbury Ma — *9th- 12th*

September 2016 - Present

- Voted Captain for senior year
- Voted First Team All-League once
- Voted Second Team All-League once
- Position - Running back and linebacker

- 2018 Boston Herald All-Star

Graham Thomas Blake

171 Lagunitas Road PO Box 1618 • Ross, CA 94957 • gblake@college.harvard.edu • (415) 306-4237

Education

HARVARD UNIVERSITY

Bachelor of Arts in Government.

Cambridge, MA
Graduate June 2023

Academic: High School GPA: 3.55

Marin Catholic High School, Kentfield, CA

Athletic: 2019 Captain of the Lacrosse Team, 2019 Varsity Team MVP, 3x All Marin County Athletic League(2017, 2018, 2019), 2019 US Lacrosse All American, 2019 Adrenaline All American

Experience

Video Editing and Production

CA

Ross,
February 2017 – Present

- Started my own business editing and producing athletic highlight videos
- Used Final Cut Pro and Adobe Premier in creating over 70 Highlight Videos

Leadership and Activities

**Harvard Men's Lacrosse
Attackman**

Cambridge, MA
August 2019 - Present

- Dedicate 30 hours per week to practicing, lifting, and watching film

**Oakland Lacrosse Club
Volunteer/Ambassador**

Oakland, CA
August 2015 – March 2019

- Supporting Oakland Public School students in becoming healthy, confident, and self empowered youth who effectively navigate systems, overcome challenges, and achieve their education and life goals
- Mentoring children through sport and academic help in order to help develop self confidence
- Over 100 hours of service with Oakland Lacrosse Club

**The Harvard Constitutional Law Society
Undergraduate Member**

Cambridge, MA
August 2019 - Present

- Participate in lectures and debates about the law and current events
- Topics include: The Second Amendment, Capital Punishment, and Affirmative Action

Skills & Interests

Technical: Video Editing, Proficient in using Final Cut Pro and Adobe Premier

Language: Taken 5 years of Spanish, 1 Year of Afrikaans

Connor Bond

(617)-470-8948 | cbond@college.harvard.edu | 3 Cider Mill Road, Lynnfield, MA 01940

EDUCATION

Harvard University

Cambridge, MA

A.B. in Economics (Thesis Track) and Citation in Spanish

Expected May 2022

- GPA: 3.67/4.0; Relevant Coursework: Microeconomics, Macroeconomics, Corporate Finance, Advanced Spanish, Multivariable Calculus, Statistics, Econometrics, Stata, R, Python, C, HTML
- Harvard Men's Lacrosse
 - Made team as a sophomore after working as a student manager freshman year
 - 30-hour weekly commitment to Division 1 program within the NCAA's Ivy League

Malden Catholic High School

Malden, MA

- GPA: 98.41/100; SAT: 1520/1600 (M: 770, W: 750) August 2014 – May 2018
- Honors: Valedictorian, Xaverian Brother Award, Lancer Award, John Sardosa Award, Varsity Soccer Captain and Catholic Conference All Star, Varsity Basketball, and Varsity Lacrosse Catholic Conference All Star

WORK EXPERIENCE

Harvard University Lacrosse

Cambridge, MA

Manager

October 2018 – August 2019

- Set up and operated camera and clock systems each practice for player and performance review
- Prepared field and equipment for player usage each practice

Harvard Habitat for Humanity

Cambridge, MA

Director of Summer Stuff Sale

May 2019 – September 2019

- Led a group of volunteers in organizing all items left by students at all of Harvard's undergraduate and graduate schools
- Cleansed and prepared these items to be sold in an effort to fundraise for charity organization
- Responsible for developing sales strategy, advertising the sale, and recording all monetary exchanges
- Organized a 6-day sale resulting in greater than \$30,000 in fundraising for the charity

All Mass Camps

Malden, MA

Summer Camp Counselor

August 2015 – August 2018

- Served as a camp counselor for my high school's summer basketball and soccer camps
- Demonstrated drills and coached players from ages 10 -14
- Mediated conflicts between the campers

LEADERSHIP & ACTIVITIES

Harvard Habitat for Humanity

Cambridge, MA

Director

November 2019 – Present

Treasurer and Director of Fundraising

October 2018 – November 2019

- Manage over \$60,000 in income and expenses and create and ensure cooperation with an annual budget
- Run recruitment and promotion processes for all Habitat positions and delegate responsibilities at (weekly) meetings
- Develop and initiate fundraising activities and events to ensure sustainability for the program
- Organize weekly events for students to build houses for those in need as well as builds during winter and spring break

The Joey Fund

Natick, MA

Volunteer

November 2015 – November 2017

- Helped set up furniture and décor for the Cystic Fibrosis Fundraiser
- Served as an usher for guests

Melrose Topps Soccer

Melrose, MA

Volunteer

September 2016 – November 2017

- Coached children with special needs each Sunday during the fall
- Led the participants through drills and games

SKILLS & INTERESTS

Skills: Microsoft Suite, Google Suite, Public Speaking, HTML, CSS, JavaScript, R, Python, C, Stata

Languages: English, Spanish (working fluency)

Other Activities: Special Olympics (volunteer), Catechist at Our Lady of the Assumption Parish, Mass Lector

Interests: Sports, Community Service, Statistics, Fantasy Novels

MILES BOTKISS

858-703-7447
milesbotkiss@gmail.com

Rancho Santa Fe, CA
92067

Experience

Private Lacrosse Coach — over 70 hours

One-on-one private lessons to youth kids for lacrosse.

Assistant Youth Lacrosse Coach — 2 seasons

Offensive coach for a youth program for the 2018 and 2019 spring season.

Furniture Mover, You got it, We move it! — 2 years

Self-employed business that I founded with my partners. We move heavy furniture for the elderly, as well as anybody else who needs heavy lifting done. We have done many jobs for people all across of San Diego County.

Education

Torrey Pines High School, 2016-2020, 4.24 total weighted GPA

Harvard University, 2020-

Skills

I am a very hardworking person who loves to be placed in tough situations. Always up for the challenge, I perform at my peak when under the most pressure. I have a natural ability to always be on time, as well as adapt to new situations when needed. Having a natural love for science, I love exploring different fields of medicine and health in general.

Bryn Evans

2 Lincoln Avenue, Mill Valley, CA 94941
bevans@college.harvard.edu | 415-419-1902

Education

Harvard University, Class of 2022 Cambridge, MA
B.A. – Government, Secondary – Computer Science
GPA: 3.3
Harvard Men's Lacrosse

St. Ignatius College Prep, Class of 2017 San Francisco, CA

GPA: 4.2. Graduated with High Honors. 8 semester Deans List student. AP Scholar. Captain of 5th nationally ranked team in country. US Lacrosse 2017 West Coast player of the year, Under Armor All American.

Finance/ Computer Science Projects & Experience

Built a Harvard night life website using Python, JavaScript, HTML, CSS, and SQL. This website had various functions, including the ability to list parties in real time at Harvard, check your BAC, a google maps API of nearby restaurants, bars, and liquor stores, and convenient emergency contact info.

Experienced in: C, Python, JavaScript, HTML, CSS, SQL

Completed Bloomberg Market Concepts | Bloomberg Certified

Work Experience

Main Street Research - Summer Intern July 2019 – August 2019
Assisted and worked directly under the director of research and portfolio manager at Main Street Research, a private wealth management and research firm. Throughout my time, I had broad exposure to the private wealth management space, learning about the economy and market trends, metrics, etc., finance, accounting, and the family planning that all make up wealth management.

IMT Capital - Intern April 2019 – May 2019
Assisted and interned directly under a senior managing partner at IMT Capital, a Los Angeles-based Real Estate Investment Trust. Throughout my time, I learned about the sourcing of capital through limited partnerships, IMT's approach and how they target certain properties, capital structure, financing, and the use of debt.

Southern Marin Youth Lacrosse- Head Coach 2015 - Present
At Southern Marin, I coached practices, led summer camps, and led teams through tournaments and games all over the bay area.

Greg Campisi

Intern

26 Marion St
Farmingdale, NY
(516) 469-8416
greg.campisi00@gmail.com

SUMMARY

Self-motivated and analytically orientated sophomore seeking an intern position. I will be a productive and useful team member, while learning and adapting to the specializations and cultural nuances of the position.

EDUCATION

Harvard University – Cambridge MA

2019–2023

- 3.33 GPA
- Member of Men's Varsity Lacrosse Team
- Harvard Constitutional Law Society Member
 - Attended various seminars and debates to promote critical thinking and expand knowledge in a field not covered in current personal curriculum

St. Anthony's High School – Melville NY

2015–2019

- Graduated Top 15% of Class
- 97.77 GPA
- High Honor Roll all 4 years
- 1430 SAT (770 Math, 660 Reading)
- 10 AP, 9 Honors courses (AP: Calculus I & II, Microeconomics & Macroeconomics, Biology, Chemistry, Physics, Literature, World History, US History)
- Science Research Honors Student
- Member of Math Honor Society

WORK EXPERIENCE

Cambridge Semantics Inc. – Boston, MA

Summer Marketing Intern – Summer 2020

- Spearheaded and executed a B2B email marketing campaign targeting C-Suite and Business Decision Makers in the insurance industry
- Responsible for developing target buyer personas by utilizing proprietary and third party data
 - Analyzed and detected personality traits and behaviors of potential customers
- Current Project: Developing a strategic plan to answer the question: "How does a bit & byte move horizontally in an enterprise?"
 - Focused on data sourcing
- Received exposure in data management and the data fabric market

Tam O'Shanter Country Club – Brookville, NY

Golf Caddie – Summer 2019

- Provided members with strategic aid and an enjoyable experience
- Built relationships with members and guests
- Carried and cleaned members' clubs and golf balls
- Greeted members and provided customer service

VOLUNTEERING

- Tutored peers 5 hours a week in Geometry and Algebra I & II
- Helped coordinate school food drive for local church
- Member of PB&J Gang – made and distributed PB&J Sandwiches for people in need

AWARDS

- 2019 News 12 Scholar Athlete
- 2019 US Lacrosse Academic All-American
- 2019 League Scholar Athlete
- 2019 Under Armour Lacrosse All-American Team Member
- 2019 USA U19 Men's Lacrosse 32 Man Training Team
- 2019 Inside Lacrosse High School Player Ranking No. 30
- 2018 – 2019 1st Team All-State Football and Lacrosse
- 2018–2019 Football and Lacrosse Team MVP
- 2018 NY State Division 1 High School Player of the Year (per NYSHSFCFA)

SKILLS

- Consistent Team Leader
- Public Speaking
- Computer and Social Media Skills – Proficient in Hubspot, Salesforce, Powerpoint, Word, Google Docs, Microsoft Excel, Instagram and Twitter.

HAYDEN CHEEK

47 Garden Road ▪ Wellesley, MA 02481 ▪ 781-697-7346 ▪ haydencheek@college.harvard.edu

EDUCATION

2018 - 2022	HARVARD UNIVERSITY <i>Bachelor of Arts, Major: Economics, GPA: 3.47/4.0.</i> <ul style="list-style-type: none">▪ The Constitutional Law Society.▪ Harvard Men's Lacrosse.	Cambridge, MA
Summer 2020	TUCK SCHOOL OF BUSINESS AT DARTMOUTH <i>Tuck Business Bridge Program</i> <ul style="list-style-type: none">▪ Participated in a highly-selective 4-week program taught by MBA faculty, providing an in-depth introduction to marketing, strategy, microeconomics, accounting, and finance.▪ Performed a team-based valuation analyses of Activision Blizzard which included financial and strategic assessments, a DCF analysis, and a final presentation to industry executives and faculty.	Hanover, NH
2012 - 2018	NOBLE AND GREENOUGH <ul style="list-style-type: none">▪ <i>Academic:</i> GPA: 3.52/4.0. SAT: 1420. Graduated with academic Distinction. Award for best Ceramicist.▪ <i>Athletic:</i> 2x Captain of the Lacrosse Team. Captain of Soccer Team. Miller Medal Recipient for Best Male Athlete. ISL Lacrosse Player of the Year. Lacrosse All-American.	Dedham, MA

EXPERIENCE

Summer 2020	ROSE GROVE CAPITAL <i>Summer Intern</i> <ul style="list-style-type: none">▪ Due to COVID-19 in person internship got cancelled, however still completed Bloomberg Market Concepts Course which was part of the internship.	Wellesley, MA
Summer 2019	HARVARD VARSITY CLUB <i>Summer Intern</i> <ul style="list-style-type: none">▪ Worked with Adobe Premier video editing to create and publish videos for the Harvard Varsity Club social media platforms.▪ Organized information relating to alumni and Harvard events in Microsoft Excel.	Cambridge, MA
Summer 2019	BLUE HILL COUNTRY CLUB (BHCC) <i>Communications Intern</i> <ul style="list-style-type: none">▪ Controlled media accounts at BHCC including Twitter, Instagram, and Facebook.▪ Communicated with Board Members and members of the club informing them about upcoming activities through pictures, emails, videos, and posters.	Blue Hill, Maine
	HARLEM LACROSSE <i>Lacrosse Coach</i> <ul style="list-style-type: none">▪ Helped coach lacrosse to kids in the greater Boston area who face social and academic challenges.	Dorchester MA

PERSONAL

- Intermediate in Spanish.
- Solid foundation in HTML. One semester of Java.
- Golf (1.5 index), Ceramics, Traveling.
- Coach for Laxachusetts and 3d Lacrosse. Personal coach for middle school players.

STEVEN CUCCURULLO

29 Howell Drive, Smithtown, NY 11787 • 631-605-4757 • stevencuccurullo@college.harvard.edu

Education

Harvard College, Cambridge, MA

August 2017 – May 2022

- Concentration: Economics Honors, Thesis Track
- GPA: 3.53
- Relevant Coursework: Intermediate Microeconomics; Intermediate Macroeconomics; Intro to Quantitative Methods for Economics; Introduction to Probability; Calculus, Series, and Differential Equations; Multivariable Calculus; American Economic Policy; Econometrics.

Smithtown High School East, Smithtown, NY

August 2013 – June 2017

- Weighted GPA: 4.50 (Top 2% of 400 person class)
- SAT Math: 800, SAT Reading: 710, SAT Writing: 710
- National Honor Society Member, AP National Scholar
- Varsity Lacrosse Team: 4 year varsity member, contributed to two County Championships
- Varsity Wrestling Team: 4 year varsity member, two time team captain, contributed to two League Championships

Work Experience

Hearst Corporate Development Internship, New York, NY

July 2018 – August 2018

Research Intern

- Worked as a research intern with the M&A and Corporate Development team in the finance department of the Hearst Corporation.
- Gained valuable experience working with finance professionals with investment banking and consulting backgrounds.

Wayfair Marketing Strategy & Analytics Internship, Boston, MA

Cancelled due to Covid-19

Business Analyst Intern

- Was hired by Wayfair to be apart of the Marketing Strategy & Analytics Team for the Summer of 2020; however, the internship was cancelled due to Covid-19.

Private Lacrosse Coaching, Long Island, NY

August 2015 – Current

Coach

- Organized weekly clinics and individual training sessions with local youth boys lacrosse players to develop and enhance skills necessary to achieve success at higher level competition.
- Established healthy relationships with players, parents, and coaches of the community

Activities

Harvard College Varsity Lacrosse Team

August 2017 — Current

Player

- 30-35 hour commitment weekly to the Division 1 Harvard Varsity Lacrosse team
- 2019 Honorable Mention All-Ivy League Selection

Harvard Business School 2020 CORE Program

May 2020 — August 2020

Student

- Attended Harvard Business School's virtual CORE program for 10 weeks which included three separate courses in "Financial Accounting," "Business Analytics," and "Economics for Managers."
- Learned essential accounting fundamentals and further advanced my background in economics and statistics by tailoring my prior knowledge of these fields into a business context.

Harvard 2019 Summer School/Summer Dogs Program

June 2019 — August 2019

Student-Athlete

- Attended Harvard for 8 week intensive Multivariable Calculus course taken by students pursuing the Economics advanced course track distinction while participating in the "Summer Dogs" training program tailored for athletes on campus for the summer with workouts starting at 5:30 AM four times a week.

Additional

Software: Microsoft Powerpoint, Word and Excel; Stata; R.

Interests: Scrabble, ping pong, professional sports.

Class Audits: "Financial Markets" by Yale Professor Robert Shiller

EDUCATION

Brunswick School, 2020
Harvard College, 2024

ACADEMIC AWARDS / RECOGNITION

- GPA 4.0 / High Honor Roll 2017-2020
- Selected by *Greenwich Magazine* as one of the “10 Teens to Watch,” Sept. 2019
- Oaklawn Award; Outstanding academics, athletics and service to others
- Community Service Award for 3 out of 4 years
- Connecticut State Science and Engineering Fair 2018, 2019
 - Jackson Laboratory Life Sciences Award 2019
 - Banning Family Life Sciences Award 2019

LEADERSHIP

- Senior Prefect 2020
- Advisory Board for 2020 Brunswick Trust Leadership Committee
- Peer Leadership Program 2020
- Brunswick Leadership Program 2019, 2020

STUDENT COUNCIL / EXTRA-CURRICULAR / VOLUNTEER

- Student Council Vice President grades 11th, 9th and 7th and 10th grade Senator
- Brunswick Disciplinary Committee, youngest member, only junior to hold seat
- President, Alzheimer’s Youth Alliance Club
- Senior Editor, *The Review*, Brunswick’s opinion magazine
- Peer mentor for Brunswick Big Brother program

SPORTS /SPORTS AWARDS

- The Durkin Award, June 2020. Highest athletic honor at Brunswick awarded to the player that impacts the culture of the team as much as the play on the field; honors the heart and soul of the team.
- Captain, Brunswick varsity lacrosse
- JV hockey

WORK EXPERIENCE

- 2020 Summer: Developed, marketed and ran A-team Lacrosse Camp for six weeks (three days per week) for 4th graders. Conducted lacrosse drills and focused on how to be a good teammate.
- 2019 Summer: Internship at The Darrin Fresh Water Institute, Lake George, NY
- Summer 2016-2020: Child care, driving and errands

Kamau Isaiah Dawson

619-862-9563 | kisaiahdawson@gmail.com | dawson@college.harvard.edu

EDUCATION

Harvard University

Cambridge, Massachusetts

Major: Economics

Expected 2023

- Selected Coursework: Microeconomics, Macroeconomics, Calculus, Statistics
- 3.8 (Cumulative)
- *Student-Athlete* (Lacrosse)
- Extracurriculars:
 - Harvard Const. Law Society (*Director of Sophomore Recruiting*), Harvard Financial Analysts Club

The Bishop's School

La Jolla, California

High School Diploma

August 2014 – June 2018

- 4.1 / 4.0 (4.86 Senior Year); SAT: 1390
- 4x Honor Roll; 2018 Head of School Award; 2018 Otto Mower Award; 2018 Robert Mulgrew Award (full list available upon request)

WORK & LEADERSHIP EXPERIENCE

Morgan Stanley

New York, New York

Institutional Equities Division Summer Analyst

June 2020 – August 2020

- Performed various tasks across Cash Desks, including single-name long-short pitches, Regional Analysis, Sector-Specific M&A Analysis, and Account Reviews
- Leveraged Morgan Stanley's derivative products to mitigate risk across a gross notional \$225M portfolio

Castle Creek Capital LLC

Rancho Santa Fe, California

Intern

June 2019 – August 2019

- Developed and analyzed Peer Comps, practiced construction of LBO Model and Merger Model, with focus on closing balance sheet and purchase accounting methods
- Conducted Franchise Overview and Valuation Analysis on prospective reinvestments

BLK Capital Management

Cambridge, Massachusetts

Equity Research Analyst

October 2018 – Present

- 100% black owned and student run long/short equity hedge fund that strives to promote the financial education of talented black students around the nation through active money management
- Work with fellow analysts from around the nation to manage a portfolio, perform equity research, and prepare for a career in the financial services industry
- Pitch a stock in front of investment professionals at the end of a rigorous introductory investing education program, covering qualitative analysis, accounting, comparable company analysis, revenue projection models, and DCF valuation

Blueprint Capital Advisors LLC

New York, New York

Intern

June 2018 – July 2018

- Introduction to fundamentals of Asset Management, and the skills and habits vital to success in finance and other areas of endeavor including:
 - Career planning, resume writing, personal finance and investing, research and analysis, presentation skills, professional protocol and etiquette, community service and volunteerism
- Selected Project Experience:
 - Series 7 Practice Exam (97%)
 - Stock Pitch/ Debate - Led team in the research of both stocks, and the pitch on selected stock
 - Portfolio Draft - Followed stocks for duration of the internship, and evaluated the returns at the end of the summer.

SKILLS, ACTIVITIES & INTERESTS

Activities:

Co-Founder of Nation United Lacrosse

San Diego, CA

August 2015 – Present

· Nation United is a national club lacrosse team that aims to cross ethnic, socioeconomic, and geographic backgrounds, in order to increase diversity in the sport. We compete at tournaments on the national level and provide meaningful workshops for our athletes, ranging from mental health to financial literacy.

Volunteer Services:

San Diego, CA

August 2015 – Present

- Sports for Exceptional Athletes Organization
- Annual Thanksgiving Volunteer for Father Joe's Village
- Friends of Jaclyn Foundation Mentor | Pediatric Cancer

Skills: Microsoft Office, R, Conversational in Spanish

Ray Dearth
30 Old Sib Road, Ridgefield, CT 06877
203-957-0837 | raydearth@att.net

Education

Ridgefield High School June 2020

- GPA: 4.1
- Academic Honor Roll 16/16 Quarters
- Completed coursework includes: AP Physics, AP Economics, AP Environmental Science, AP Psychology, Calculus Honors, Spanish IV Honors
- Ridgefield High School Investment Club

Experience

Ridgefield High School Varsity Lacrosse 2017-2020

- 2020 Team Captain, 2019 All-FCIAC First team, 2019 All-State Class L Second team

Ridgefield High School Varsity Soccer 2017-2019

- 2020 Team Captain, three year starter

Express North Lacrosse Club 2018-2019

Ridgefield Youth Lacrosse Team Coach 2017-2020

Mimosa Tax District (Swim and Tennis Club) Summers 2018, 2019,
2020

- Red Cross Certified Lifeguard
- Oversee facility to ensure safety of all patrons, conduct maintenance of pool systems, and manage the queue of guests
- Hone and apply social skills interacting with members of pool as well as leadership qualities

Saferides of Ridgefield 2018, 2019, 2020

- Volunteer and team Co-Captain
- Assisted high school and college students who required safe transportation home
- Supervised driver teams, assisted Ridgefield Police Department, coordinated pickup assignments with volunteer team

Andrew DeGennaro
42 Snake Hill Road
Cold Spring Harbor, NY 11724
adegennaro@college.harvard.edu
631-560-4977

Experience

NFL On Location Experiences, New York, NY

July 2019

Intern

- Organized Super Bowl host committee materials
- Cold calling past clients for ticketing packages
- Proofread support materials for *The Road to Miami Starts Now* campaign

Igloo Lacrosse Club

2019-2020

Coach

- Administered clinics for young lacrosse players.

Education

2016-2020

Cold Spring Harbor High School, Long Island, New York

- Inducted as a member of the National Honor Society
- Inducted as a member of the National Art Honor Society
- 2016-2019 Class Vice President
- 2020 School Treasurer
- 2020 President of the Tech Club
- 2020 Student Government Leadership Award
- 2017, 2020 Cold Spring Harbor High School RISE Up Award

Varsity Men's Lacrosse, 2018-2020

- 2x County Champion
 - 2019 Athletic All-County
 - 2019 Academic All-County
 - 2019 Nassau County Faceoff Specialist of the Year
 - Newsday's Top 100 Long Island Boys Lacrosse Players 2020
- 2020 Bill Foxen Athletic Scholarship

Philanthropy & Volunteer Work

- 2017-2020 Lector at St. Patrick's Church
- 2017-2020 St Patrick's Church Youth Group
- Student Ambassador for Save the Children at Cold Spring Harbor High School
- Junior Committee, Backpack Initiative, The Fresh Air Fund, New York
- Organized volunteer efforts for Huntington Interfaith Homeless Initiative

Raymond T. Fitzgerald

2005 Alphine Rd ▪ Virginia Beach, VA 23451 ▪ 757.751.2292 ▪ rayfitzgerald@college.harvard.edu

EDUCATION

2019-Present	HARVARD UNIVERSITY <i>B.S. Candidate in Astrophysics</i> <ul style="list-style-type: none">▪ Cumulative GPA: 3.67▪ FOGO / Defensive Midfielder on Harvard Men's Varsity Lacrosse Team▪ Navy Scholarship ROTC Midshipman	Cambridge, MA
2015-2019	Norfolk Academy <i>Graduated 3.95/4.0, SAT: 1480</i> <ul style="list-style-type: none">▪ Global Health Fellow, Batten Leadership Fellows Program▪ Awarded the 2019 DA Taylor Scholar-Athlete of the Year (Given to a member of the senior class who has exhibited with enthusiasm and dedication a true love for both learning and athletic competition)▪ Captain Varsity Football 2018▪ Captain Varsity Wrestling 2019 (First Team All-Conference 2017/2018)▪ First Team All-Conference (TCIS & VISSA) Varsity Lacrosse 2018, 2019▪ TCIS Conference Tournament MVP 2019▪ Virginia Prep League All-Prep▪ US Lacrosse Academic All-American 2019▪ President, One Love Club – Promoting healthy/preventing abusive relationships	Norfolk, VA

EXPERIENCE

Summers 2017-19	Virginia Beach Lifeguard <i>Open Water Certified Lifeguard and member of elite Virginia Beach Lifesaving Service</i> <ul style="list-style-type: none">▪ Responsible for enforcing safety regulations, monitoring weather and ensuring all swimmer safety▪ Advanced First Aid, Open Water Rescue, and CPR certified. Responsible for multiple rescues each summer	Virginia Beach, VA
2016-2019	Founder: Chesapeake Bay Student Resources <i>Entrepreneurially founded the social media-based student sourced odd-jobs and tutoring staffing company</i> <ul style="list-style-type: none">▪ Utilized Facebook and Nextdoor to connect local needs with energetic, responsible students. Multi-year effort completed hundreds of jobs using over 30 student workers.	Virginia Beach, VA
Summer 2018	Intern: National Financial Partners Corp. <ul style="list-style-type: none">▪ Performed data analysis identifying inefficiencies in large retirement funds management	Virginia Beach, VA
Summer 2018	Global Health Fellowship International trip Belize <ul style="list-style-type: none">▪ Implementation, monitoring and evaluation of multiple health related projects while immersed in local economy.	Haiti
Summer 2016	Global Health Fellowship International trip Haiti <ul style="list-style-type: none">▪ Implementation, monitoring and evaluation of multiple health related projects while immersed in local economy.	Belize

Extra-Curricular Activities and Interests

Summers 2014-18	Club Lacrosse: 757 Select (Virginia Beach), Amped (Richmond) <i>Captain 2019 757 Select</i> <ul style="list-style-type: none">▪ 2016 Inside Lacrosse All-Star Team, Session II▪ 2017 Terrapin Classic Tournament All-Star Team	Virginia Beach, VA
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PERSONAL

- Four-year high school German language proficient
- Microsoft Office and Excel expert, experienced in C, Python, SQL, CSS, and JavaScript
- Enjoys surfing, wakeboarding, hunting, and traveling

John Fitzgibbons Jr. (Jack)

jbfitzgibbons@college.harvard.edu • (914) 441-7050

EDUCATION

Harvard College

A.B. Economics Candidate

Cambridge, MA

*Expected Graduation: May
2022*

Cumulative GPA: 3.8

- Relevant Coursework: Microeconomics, Macroeconomics, Calculus, Statistics
- Men's Varsity Lacrosse

St. Paul's School

ACT: 34

Concord, NH

Graduated June 2017

- Graduated Magna Cum Laude with a distinction in Science
- Varsity Lacrosse (Captain), Varsity Skiing, Investment Club

EXPERIENCE

Welsh, Carson, Anderson & Stowe

Summer Analyst

New York, NY

Summer 2020

- Internship within the Private Equity Group

Partners Capital

Summer Analyst

Boston, MA

Summer 2019

- Analyzed portfolios of potential general partners and assisted on investment decisions
- Drafted marketing materials for a new private debt pooled vehicle

Canopy Holdings LLC

Summer Analyst

New York, NY

Summer 2018

- Built competitor and production analysis reports for acquisition planning
- Researched and generated sales leads for potential retail and restaurant customers

Schlumberger Limited

Business Analyst in the Commercial Performance Group

Dubai, UAE

January - March 2018

- Analyzed and provided feasibility ratings for oil and gas projects focused in the Middle East
- Supported the transition of a contract database to a more efficient software platform

Deerpath Capital Management, LP

Summer Analyst

New York, NY

Summer 2016

- Analyzed potential direct lending opportunities across all industries
- Researched potential investors in support of the internal fundraising team

ACTIVITIES & INTERESTS

Harvard ARC Peer Tutor

- Principles of Economics Peer Tutor

September 2019 - Present

Harvard Financial Analyst Club

- Largest finance club on campus; \$40,000 investment portfolio

September 2019 - Present

Harvard Constitutional Law Society

- Hosts debates about on-going supreme court cases and constitutional controversies

January 2019 - Present

Farm Hand

- Employed as a dairy farmer in Ashburton, NZ

March - April 2018

Interests: Economics, Psychology, Math, Skiing, Fitness, Hiking, Homestays, and Nutrition

Skills: Proficient in R

Brendan Forst

47 Valley Road · Bronxville, NY 10708 · (914) 364-2178 · brendan@forstfamily.com

EDUCATION

Harvard University

Expect concurrent Masters and Bachelor degrees through Advanced Standing program, expected May 2021
Bachelor of Arts, intended major in Computer Science

Cambridge, MA

Summer 2017–present

- GPA: 3.7
- Selected Coursework: Computer Science 50, 51, 61; Multivariable Calculus; Linear Algebra; Statistics 110; Astronomy

Brunswick School

Completed junior and senior years

Greenwich, CT

October 2015–June 2017

- Cumulative high school GPA (*Transferred from Bronxville High School Junior year*): 3.9
 - National Merit Scholar Finalist
 - SAT Scores: 2360 Composite; 800 Math; 800 Critical Reading; 760 Writing
 - Subject Test Scores: 800 Chemistry; 800 Biology
 - AP Scholar with Distinction: Computer Science 5; AB Calculus 5; Biology 5; Chemistry 5; Microeconomics 5; Macroeconomics 5; English Language and Composition 5; World History 4; US History 4
-

LEADERSHIP EXPERIENCE AND EXTRACURRICULAR ACTIVITIES

Harvard University

Cambridge, MA

- Varsity Lacrosse (2017-present): dedicate 30+ hours weekly (in season), 20+ hours (off season) to training, practices and games

Brunswick School

Greenwich, CT

- Varsity Lacrosse, starting defenseman (junior and senior years)
- *Men of Brunswick*, a cappella singing group member (junior and senior years)
- *Long Island Sting Lacrosse*, elite national club team, Captain (junior year)

Bronxville High School

Bronxville, NY

- Student Body Vice President (junior); All School Representative (sophomore); Grade Representative (freshman)
 - Varsity Lacrosse, starting defenseman (sophomore)
 - Member of 2014 NY State Championship lacrosse team
 - Varsity Track (freshman and sophomore years)
 - *Sha! Cappella* singing group (freshman – junior years)
 - *Westchester Predators Lacrosse*, elite national club team, (freshmen – junior years): Captain (sophomore and junior years)
-

WORK EXPERIENCE

Blue Pool Capital (Alibaba Family Office)

Hong Kong, China

Summer Investment Analyst

Summer 2019

- Assisted the direct-investment team of the Alibaba Family Office as it made both minority and control investments in technology companies across geographies and capital structures
- Researched public and private companies in both esports and med-tech markets
- Made investment recommendations based on financial analyses and market research

DraftKings

Boston, MA

Software Engineering Intern

Summer 2018

- Helped build and test the Sportsbook platform for its August 2018 release on both web and mobile

Weill Cornell Medical Center

New York, NY

Medical Research Intern

Summer 2015

- Contributed to Dr. Jason Spector's research and lab work in utilizing 3-D printing for reconstructive surgery

Harlem Lacrosse and Leadership

Harlem, NY

Coach and Mentor

Summers 2014, 2015

- Led groups of 25+ boys in drills, skill development, and scrimmages and promoted sportsmanship and team play
 - Contributed to players' broader development through mentorship and academic support
-

COMMUNITY SERVICE AND OTHER INFORMATION

- **Community Service:** Worked at a Tanzanian orphanage to continue the *Right to Play* tennis initiative (Summer 2016); ran a fundraising effort donating 100% of proceeds from lacrosse lessons taught to support the medical expenses of a high school lacrosse player with cancer (Summer 2015); service mission trip to Cuba to install a water filtration system (Summer 2014)
- **Interests:** Music and singing, black holes research, hiking (summitted Mount Kilimanjaro 2016), skiing and golf
- **Skills:** Experience with Java, JavaScript, Enzyme/Jest, C, Python, HTML, OCaml, and Microsoft Office

Lake De La Fuente

Student Athlete

A natural born leader, motivated and driven worker, and an all around people person.

✉ lakedlf@gmail.com

📞 (512)-618-7186

📍 10415 Brodie Springs Trail 78748, Austin, Texas

🌐 [linkedin.com/in/LakeDeLaFuente](https://www.linkedin.com/in/LakeDeLaFuente)

EDUCATION

College

Harvard University

09/2019 – Present

- Philosophy, Economics, and Psychology
- Harvard Financial Analysts Club Member
- Harvard Constitutional Law Society Member

Harvard Men's Lacrosse Player

Highschool

Westlake Highschool

08/2015 – 05/2019

- 1540 SAT (790 Math, 740 English).
- 3.9 GPA.

Austin, Texas

ACHIEVEMENTS

All-State and All-District Honors

D1 Varsity Lacrosse

Academic All-American and All-State Honors

Texas High School Lacrosse League

WORK EXPERIENCE

Lacrosse Coach

Westlake Lacrosse

09/2015 – Present

Coach for the youth lacrosse program at Westlake.

- Helped youth kids with recruiting.
- Taught all ages various skills and techniques to advance their game.
- Helped run and coach summer/ fall camps.

Contact: Zachary Burke – (760)-500-5442

Austin, Texas

Food and Grocery Delivery Driver

Postmates and Shipt

05/2020 – Present

- COVID-19 Job

Austin, Texas

Foster Family

Austin Pets Alive

01/2017 – Present

- Helped raise and foster dogs of all types
- Found foster dogs permanent homes

Austin, Texas

SKILLS/ INTERESTS

Stock Options/Trading and Strategy

Real Estate

Hedgefunds

Private Equity

Coaching

Sports

Fly fishing

LANGUAGES

English

Native or Bilingual Proficiency

Afrikaans

Limited Working Proficiency

Spanish

Limited Working Proficiency

Justin Glod

Sophomore Student - Harvard University

1609 Apple Lane
Bloomfield Hills, MI 48302
(248) 971-8955
jglod@college.harvard.edu

Volunteer Service

Boys and Girls Club, Royal Oak — LaxBack Co-Director

July 2016 - August 2018

Organization that taught children how to play lacrosse, encouraged them to make friends, and helped them become better leaders.

Kairos Retreat 71 — Leader

February 2020

Led fifty candidates from Brother Rice in various faith building exercises to help encourage vocational exploration.

Christ Child, Bloomfield Hills — Member

September 2015 - June 2019

Helped less fortunate kids have fun through various sports and activities taken place at the Christ Child House.

Academics

Harvard University — Completed First Year

September 2019 - May 2020

Finished first semester with a 3.11 grade point average and passed the second semester remote learning period satisfactorily.

Brother Rice High School, Birmingham — Graduate

August 2015 - May 2019

Graduated with Honors.

Students Against Destructive Decisions — Member

September 2016 - June 2018

Worked with other members to vocalize the threats of destructive decisions to Brother Rice students.

BEAMER - Member

October 2015 - February 2018

Business and Entrepreneurship Amongst Rice and Marian - Worked with other members to help raise money for Brother Rice and Marian through various business endeavors.

SKILLS

Created close bonds with children and gained experience working with them. My empathy was heightened for the participating families and I became more cognizant of my surrounding communities.

I learned the power of peer influence and the importance of consistent individual growth on Kairos 71. I strengthened relationships with my high school class and with God over four days.

AWARDS

A-Honor Roll for all 8 semesters maintained a GPA higher than 3.5 on a 4.0 scale.

Academic Achievement in Art Recognized by the staff for exceptional artwork that I created.

Extracurriculars

DECA — Competitor

January 2017

Created and presented a business plan to established businessmen with a classmate of mine. We competed against other groups in the region.

Varsity Lacrosse - Team Member

February 2016 - June 2019

Helped lead my team to three state championships in four seasons, starting at attack all four years.

Junior Varsity Hockey - Team Member

October 2015 - November 2016

Starting defenseman for two seasons.

Awards

Junior Year 2nd Team All State, 2nd Team All Midwest, All Catholic, Academic All state, Team Offensive MVP, leading scorer

Senior Year Team Captain, 1st Team All State, All Catholic, Academic All State, Team Offensive MVP, finalist for Lacrosse Male Athlete of the Year - *Detroit Free Press*, 108 points, State Champion.

JV Hockey League Champions

Myles Hamm

43 Prestwick Common Southeast • Calgary, Alberta T2Z 4B6 • myleshamm@college.harvard.edu • 860.422.5140

HARVARD UNIVERSITY

Bachelors of Arts, Government - GPA 3.1
Team Member – Harvard Men's Lacrosse

Cambridge, MA
May 2021

WESTMINSTER SCHOOL

High School Matriculation

Simsbury, CT
June 2017

WESTERN FINANCIAL GROUP LTD

Summer Intern

Calgary, AB
May 2019 – August 2019

- Handling Insurance Documentation to ensure timely recognition of revenue
- Executing controls around accounts receivable for financed premiums
- Managing policy documentation to ensure coverage based on policy effective date

HARVARD STUDENT AGENCIES

Stock Manager

Cambridge, MA
June 2018 – August 2018

- Tracking inventory and orders for Harvard University Retail Outlets
- Stocking, Cleaning and Organizing retail areas
- Coordinating stock as it relates to quality and quantity

BOSS LUBRICANTS

Warehouse Labor Leader

Calgary, AB
June 2017 – August 2017

- Leading a small team of hourly laborer's to complete project work
- Painting entire exterior of warehouse using specialized supplies and equipment
- Transitioning to a new warehouse: cleaning, moving, stocking

EVOLVE ELITE LACROSSE

Field Lacrosse Coach

Calgary, AB
June 2015 – Present

- Coaching teams of tyke, novice and peewee aged players for skill development
 - Leading teams through weekend competition
 - Mentoring children and liaising with parents, coaches and administration
-
- Honors Student and multi-sport athlete
 - Volunteer with school and athletic clubs
 - Drafted to the Junior A Raiders Box Lacrosse team
 - Selected as a captain for Varsity Lacrosse and a High School All American
 - Member of the Harvard Constitutional Law Society

*SAT Score 1810

*GPA has been weighted to account for a serious concussion which prevented Fall 2017 class attendance

Jackson Hartje

1525 Threadneedle Street, Bloomfield Hills, MI • jhartje@college.harvard.edu • 248.495.0663

EDUCATION

HARVARD UNIVERSITY

Bachelor of Arts, Government and Earth and Planetary Sciences. GPA 3.9

Cambridge, Massachusetts

Expected May 2021

- Relevant Coursework: American Government, International Relations, Game Theory, and Statistics

DETROIT COUNTRY DAY HIGH SCHOOL

Graduated Summa Cum Laude and AP Scholar with Distinction; SAT 2250

Beverly Hills, Michigan

Graduated June 2015

- Delivered Commencement Speech at Class Graduation (Class Speaker)
- Received Athletic Cup as school's top student-athlete

WORK EXPERIENCE

PLANTE MORAN REAL ESTATE INVESTMENT ADVISORS

Southfield, Michigan

Consultant and Advisor

June 2020 – August 2020

- Assisted numerous clients in asset acquisition and existing property management
- Helped manage multi-million dollar portfolios and assessed potential future investments for clients
- Assisted in roll-out of the Firm's current marketing approach and oversaw review and assessment of past marketing campaigns

PERFORMANCE BASED BUILDING COALITION

Beverly Hills, Michigan

Head of Communications and Workshop Coordinator

April 2020 – September 2020

- Oversaw marketing of our model for utilizing private funds for public projects, such as schools, hospitals, and roadways
- Facilitated constant communication between Coalition members and parties who could potentially benefit from our model
- Organized, set-up, and ran multiple webinars explaining the PBBC model and its potential efficacy in specific areas, from San Jose to North Carolina

FIRST HOLDING MANAGEMENT COMPANY

West Bloomfield Township, Michigan

Executive Property Analyst

May 2017 – September 2019

- Assessed condition, viability, and potential profit of properties prior to purchase or sale
- Proficient in Microsoft Excel and comfortable presenting research to larger groups
- Walked properties and assessed physical condition first-hand prior to filing reports
- Oversaw maintenance and remodeling of over 10 individual properties throughout Michigan; comfortable working in and out of the office

HARVARD INSTITUTE OF POLITICS NATIONAL SECURITY THINK TANK

Cambridge, Massachusetts

Editor of Research Policy Paper

September 2018 – May 2019

- Presented months of research in person to US Congresswoman Elise Stefanik; Chief Editor of final written proposal
- Developed proposal to streamline and overhaul United States Defense Technology sector
- Outlined approach to deal with Chinese involvement and procurement of US Defense Tech
- Well-versed on the intersection of military technology, governmental acquisition, and private equity
- Established working relationship with Federal Government's Defense Innovation Unit

HARVARD INSTITUTE OF POLITICS ELECTORAL REFORM THINK TANK

Cambridge, Massachusetts

Editor of Research Policy Paper

September 2018 – May 2019

- Presented months of research at statehouse to MA State Senator William Brownsberger; Chief Editor of final written proposal
- Examined/evaluated all possible voting systems for efficacy in selecting a candidate in most democratic manner
- Outlined plans for altering the current voting system in Massachusetts

LEADERSHIP & EXTRACURRICULAR ACTIVITIES

HARVARD DIVISION I MEN'S ICE HOCKEY

Cambridge, Massachusetts

Player

September 2019 – Present

- Currently ranked 15th in the country; commit 30 hours a week to practice, film study, and lifts

HARVARD DIVISION I MEN'S LACROSSE

Cambridge, Massachusetts

Player

January 2020 – Present

- Currently ranked in the top 20; commit 25 hours a week to practice, film study, lifts, and games

DETROIT COUNTRY DAY MEN'S LACROSSE TEAM

Beverly Hills, Michigan

Assistant Lacrosse Coach/Defensive Coordinator

April 2016 – June 2017

- Won state championship and was runner up in two seasons; advanced 7 defensive players on to NCAA Lacrosse teams

NORTH AMERICAN HOCKEY LEAGUE (NAHL)

Kenai, Alaska/Shreveport, Louisiana

Player

August 2015 – May 2017

- Selected to NAHL Top Prospects Game; leading scorer on Kenai River Brown Bears (2015-16) and Captain of Shreveport Mudbugs (2016-17)

ADDITIONAL INFORMATION

Skills: Microsoft Office (Excel, PowerPoint, Word), Apple iMovie, Photoshop, Public Speaking, Fluency in Spanish, Comfortable Running Meetings

Interests: All sports, avid chess player, experienced stock trader, 4-Time Fantasy Football League Champion (12 Teams)

Zachary Hobbes
31 Conscience Circle Setauket, NY 11733
zacharyhobbes@college.harvard.edu • (631)356-4928

Education

Harvard University Cambridge, Massachusetts
Anticipated concentration in Economics with a minor in Government. GPA: 3.28* 2022
Commit 24 hours per week to the Harvard Men's Lacrosse Team.

Ward Melville High School East Setauket, New York
Graduated with high honors. GPA: 98.7 SAT:1470. June 2018
National Honor Society. Patriot League. Captain of Varsity Lacrosse and Varsity Football.
Academic All-American. US Lacrosse All-American. Warrior/New Balance Northeast Player of the Year. Golden 11 Award. Butch Dellecave Award. Ray Enners Award. Bob Scott Award.

Experience

All Phases Carpentry April 2020 – Present
Working with a team of contractors in my community to identify, acquire, then renovate houses and commercial spaces. Restoring value to properties by replacing siding, painting, renovating kitchens/bathrooms, building decks, etc.

GOSMAN'S INLET CAFE Montauk, NY
Waiter and Bar Back June 2017 – Present
Cater to customers to ensure a positive overall experience. Train employees on use of POS terminals and general restaurant guidelines. Develop new ideas to increase sales and improve the consumer experience. Communicate with coworkers through Spanish, and often help translate Spanish to English.

HARVARD FINANCIAL ANALYST CLUB (COMP) August 2019 – Present
Participate in weekly discussion groups regarding company analysis and the foundations of valuation and investing. Use learned financial modeling, accounting and valuation to give stock pitches.

HARVARD CONSTITUTIONAL LAW SOCIETY September 2019 – Present
Engage in weekly discussions on theories of Constitutional interpretation and their connections to on-going cases before the Supreme Court. Meet with professors at Harvard Law School to learn about their experiences and fields of expertise.

CRIMSON READING PROGRAM

September – October 2019

Volunteer

Visited Boston elementary schools to meet with students and discuss the importance of reading. Promoted the program through the athletics department to encourage participation by all sports teams.

ESTUOUS DESIGNS

August 2019

dotMe Director of Operations

Guided a web developer team of college students through the development of a new product. Provided business strategies for the rolling out of a dynamic, online personal resume called dotMe. Worked extensively with student athlete clients to assist them through the college recruiting process using dotMe as a tool.

BIKE TO THE BEACH

August 2018 and August 2019

Promoter/Fundraiser

Assisted in raising money in 2018 and 2019 to support the autism-impacted community. Biked 100 miles from Boston to Newport, Rhode Island in support of Autism Awareness.

PANICO'S COMMUNITY MARKET

May 2017 – September 2018

Catering

Lead off-premises catering events for casual get-togethers and formal events. Ensured that clients had a positive experience by taking care of all of their needs. Set up events at the desired location, cooked on site, and cleaned up the events afterwards – all while communicating with the host.

BLUE STAR MOTHERS OF AMERICA

March 2017 – 2018

Volunteer

Coordinated food drives for veterans and active-duty service members. Raised funds to send care packages to current service members overseas. Set up collection drives for non-perishable goods at local schools.

BILLY GOAT SNOW REMOVAL

Setauket, New York

Founder

November 2016 – March 2018

Started a snow removal business the winter of my sophomore year of high school. Generated over \$25,000 in revenue through three winters. Maintained the driveways of nearly 50 clients spanning three towns.

Skills & Interests

Computer: Microsoft Office, RStudio, and Python

Language: Conversational Spanish

Interests: Surfing, fishing, reading, and golfing

Oliver E. L. Hollo

281 Claremont Road, Bernardsville, New Jersey 07924 - (908)-642-5324 - ohollo@college.harvard.edu

Education

Harvard University

Cambridge, MA

Bachelor of Science in Integrative Biology

May 2022

- Relevant course work: Advanced Topics in Plant Physiology, Foundations of Biodiversity, The Climate-Energy Challenge, Foundational Chem and Biology, and Intro to Life Sciences II
- Current GPA: 3.23

Harvard University Summer School

Bernardsville, NJ

Studied online course work in Organic Chemistry

June 2020 – August 2020

Queen's College at Oxford University

Oxford, England

Studied abroad course work in Origins of Evolution and Contemporary Evolution

July 2019 – August 2019

Deerfield Academy

Deerfield, MA

- Honor Roll, ACT: 32
- Achievement: Captain Deerfield, Managed student-run Deerfield Sports Network, Captain of Football Team, Varsity Lacrosse - All-League, Two-year starter, 2016 League Champions

May 2018

Experience

BASKING RIDGE ANIMAL HOSPITAL

Basking Ridge, NJ

Part time Veterinary Assistant

May 2020 – August 2020

June 2016 – August 2016

- Assisted doctors during clinical examinations as well as treatments for large and small animals
- Supported in surgical procedures and recoveries
- Provided assistance with large animals during farm and home visits
- Utilized communication and teamwork skills to execute daily tasks on team of 4 doctors and 6 technicians

HARVARD PRE-VET SOCIETY

Cambridge, MA

Treasurer

September 2018 – present

- Communicated with other members to attain a sense of the Pre-Vet paths at Harvard
- Attended tours and lectures of Veterinary facilities and talks by DVMs
- Applied for funding and contacted Harvard's Office for Career Services about money for meetings and travel

FAHERTY BRAND

Nantucket, MA

Part-time Sales Associate

May 2019 – July 2019

- Top Sales Associate for the six weeks worked
- Drove multiple unit sales with customers with use of product knowledge
- Assisted with operation, unit storage, unit management, opening store, counted the register, and closing store

BIG BROTHERS BIG SISTERS PROGRAM

Greenfield, MA

Big Brother

September 2016 – May 2018

- Mentored a twelve-year-old boy in my Junior and Senior years of high school
- Spent time and engaged in various bonding activities every Friday for three hours

Athletic Achievement

Harvard Men's Lacrosse Team

Student-Athlete

- 30+ hours spent each week for meetings, practice, workouts, and travel
- Long stick-midfielder and played in 7 games as a Freshmen
- Participated in Bike to the Beach, an annual 100-mile fundraising bike ride for Autism, from Boston to Newport, RI
Raised +\$1,600 in both, consecutive years

Skills

- Technical: Rstudio, Microsoft Excel, and Adobe Acrobat

Jaden Bryce Jernigan
3 Pokiok Road Smith FL05
Status: *Bermudian*
240-838-4062
Jerniganjaden4@icloud.com

SUMMARY/ HIGHLIGHTS OF QUALIFICATION

- *Recognized leader / Self Motivated*
- *Excellent written and verbal communication skills*
- *Well versed in Mac Pages, Keynote, and Numbers*
- *High aptitude in economics, math, literature*

EDUCATION

Harvard University

Expected: May 2024

- Accepted into Harvard University
- Recruited to play Lacrosse

St. Anthony's High School

Expected: May 2020

- National Honor Society (Inducted 2018)
- Cumulative Weighted Avg: 98.66
- GPA 4.0
- Football Team Captain
 - Academic All-League
 - National Football Foundation Scholar Athlete Award
- Lacrosse Team
- St Bonaventure Award (2017, 2018, 2019)
 - Awarded to students who maintain a 94.5 GPA throughout the prior school year

EXPERIENCE

Goldfish Swim School

June 2019 – current

- Swim Instructor/Lifeguard
 - Monitor and supervise aquatic activities
 - Ensure the safety of individuals partaking in aquatic activities
 - Enforce facility rules and educate students

Farmingdale, NY

St. Anthony's High School Sports Camp

July 2019 - Aug 2019

- Assist Camp Directors
- Assist injured campers
- Manage camp equipment/materials

Huntington, NY

INVOLVEMENT/ ACTIVITIES

- National Honor Society
 - 50hrs community service/year
- Friar Faithful
 - Assist new students toward assimilating to a new school
- PB&J Gang
 - Make peanut butter and jelly sandwiches for the hungry

2018 – current

John M. Frisoli
john_frisoli@college.harvard.edu
(617) 840-9139

Leverett House Mail Center
28 DeWolfe Street
Cambridge, MA 02138

304 Grove Street
Westwood, MA 02090

Education

Harvard College, Cambridge, MA

August 2017 – present

Major: **Government**: Courses include: Econ10a, Gov1010, Hist1281

Harvard Undergraduate Constitutional Law Society

- Executive Liaison

Harvard Lacrosse Team

- Midfielder; Commit 40+ hours/week for a highly competitive Division 1 lacrosse program.

St. Sebastian's High School, Needham, MA

September 2011 – June 2017

- National Honor Society, Finance Club, History Club, SADD
- GPA: 3.4

St. Sebastian's Football & Lacrosse

- Lacrosse Team Captain, 2017 ISL Lacrosse Champions
- 4 Year Letter winner, All-ISL for both football & lacrosse
- United States Marine Corps Award for displaying courage and leadership

Work Experience

Newmark Knight Frank, Boston, MA

May 2019 – August 2019

- Summer internship program for a senior brokerage team working on valuation and marketing of commercial real estate
- Responsibilities included canvassing, database organization, lease comments, financial modeling and marketing materials for Newmark exclusive listings
- Assisted brokers with tenant rep assignments including surveys, proposals, lease negotiations
- Worked extensively on a tenant rep assignment which culminated in a Letter of Intent for a 300,000 SF lease for a new building in Boston's Back Bay which will be the first air rights lease deal in Boston since the Copley Place development.

Torrington Properties, Boston, MA

May 2018 – August 2018

- Prepared and presented budgets, financial and operating reports for portfolio of properties
- Assisted in apartment leasing transactions
- Worked on acquisition and business plan for a 250 multi-family unit in New Hampshire
- Assisted with all operations of management and leasing of 500 apartment unit portfolio.

Qdoba, Dedham, MA

- Worked all aspects of the restaurant including cashier, counter and dishwasher.

Personal

Volunteer

- **San Miguel School, Providence, RI**: Raised money, delivered supplies and mentored students emphasizing citizenship, service and personal responsibility.
- **Pollard School, Needham, MA**: Worked in the special education department mentoring autistic and Down syndrome students with homework, daily tasks and friendships.
- **Bike to the Beach**: 102-mile bike ride from Boston, MA to Newport, RI to raise money and awareness for autism.

Thomas I. Joyce

48 Saint Mary's Street • Newton, MA 02462 • tjoyce@college.harvard.edu • 857.636.9157

EDUCATION

Harvard University (Leave of Absence Fall 2022) **Cambridge, MA**
Bachelor of Arts in Psychology, Secondary in Economics May 2023

- **Relevant Coursework:** Intro to Microeconomics, Intro to Macroeconomics, Calculus, Statistics, Great Ideas in Computer Science, Innovation in Science and Engineering, Intermediate Macroeconomics
- **Massachusetts Institute of Technology:** Corporate Financial Accounting

Tuck School of Business at Dartmouth College **Hanover, NH**
Business Bridge Program July 2020

- Participated in a highly selective business program developing skills in corporate finance, financial accounting, marketing, managerial economics, spreadsheet modeling, and management communication
- Conducted a team-based valuation analysis of Ralph Lauren, which entailed projecting future earnings, building a DCF analysis, and presenting results to established business executives

Boston College High School **Boston, MA**
September 2013 – May 2018

- High Honor Roll, ACT: 32
- Lacrosse, team captain, All-Scholastic, Under Armour All New England; Football, Conference All-Star
- Scholar Athlete Award, football and lacrosse

EXPERIENCE

Harvard Financial Analyst Club (HFAC) **Cambridge, MA**
Member September 2019 – Present

- Rigorous introduction to finance, company analysis, and the foundations of valuation and investing
- Used Excel and Powerpoint to do a stock pitch presentation and analysis of Lamb Weston

Harvard Athletic Department **Cambridge, MA**
Murr Fitness Room Monitor June 2019 – Present

- Oversaw, maintained, and cleaned the Murr Fitness Center, tennis courts, and squash courts
- Reserved tennis and squash courts for members
- Worked with a team to help allot and maximize time for different teams in the gym

Varsity Men's Lacrosse **Cambridge, MA**
Defenseman September 2018 – Present

- Committed 30+ hours a week to practices, workouts, rehab, film study, meetings, travel, and games while maintaining a full course load and a part-time job
- Did not play due to injury (torn ACL), but stayed involved by setting up drills, filling up waters, and filming practices and games at the coaches' request
- Was elected by peers to be the Student Athlete Wellness Leader representative for the team

Anheuser-Busch Brewing Company **Medford, MA**
Delivery Helper Summer 2018

- Drove commercial delivery trucks to make deliveries to restaurants, bars, and liquor stores
- Designed most efficient delivery routes possible for up to 22 stops in various parts of the state

PERSONAL

- Visited and shadowed people on trading desks at BAML, Credit Suisse, and Wells Fargo
- Java, HTML, R
- New England Patriots, Boston Red Sox, NFL, ACL rehabilitation, travel, community service

Sam King

High School Resume

Gilman School

Looneys Lacrosse Club

Community Service: Paul's Place, serving and helping the homeless in Southwest Baltimore

Job Experience: I've spent the last four summers working in the kitchen of a small restaurant near my house called Corner Pantry.

Awards: Tyler C Campbell Lacrosse Cup (MVP) (Junior and Senior year), Smith Cup award for biggest contribution by a first year player (Sophomore Year), 2019 Under Armour underclass tournament MVP

Involved in: Varsity Ice Hockey (4 years), Jam sesh club, design and woodworking

Cumulative GPA: 89.95(unweighted) and 92.45 (weighted)

Honor roll grade 9, 10, and 11

FINN LESCHLY

269 Oak Grove Avenue
Atherton CA 94027
finn@leschly.com
650-798-9160



EDUCATION

Class of 2020, Menlo School, Atherton, CA

- Weighted GPA 4.0, Unweighted GPA 3.8
- SAT 1520 (800M, 720V); Subject Tests: Math Level 2 800, Chemistry 750, Physics 740
- AP Scholar Award: Physics 5, Statistics 5, English Language 5
- National Merit Commended Scholar; National Hispanic Recognition Program Scholar
- Senior Honors Classes: BC Calculus, AT Math, AT Biology, Applied Science Research (ASR)

PERSONAL STATISTICS

Position: 2-way Midfielder *Hand:* Right *Ht:* 6'0" *Wt:* 175 *DOB:* 12/10/01 *Citizen:* Dual US/Danish

AWARDS & HONORS

2018-2020 Menlo School Highest Honors, 2017 Menlo School Faculty Honors

2017-2019 3-time Gold Medalist National Latin Examination

2020 Selected Adrenaline Lacrosse 2020 All-American

2019 Selected Under Armour All American Uncommitted 2020 Roster

2018 All Cruitt-Cast 2020 Team Naptown

2018 ALL-STAR team – Adrenaline Challenge – only 2020 NorCal Midfielder

2017 Qualified USATF Junior Olympics – Long Jump Boys 15-16s – 19' 7.5" PR

2015 Qualified USATF Junior Olympics – 110 Meter Hurdles Boys 13s-14s

LACROSSE CLUB EXPERIENCE

Highlights: <https://www.youtube.com/watch?v=uLi3Wun5d7k>

Summer 2019 *West Coast Starz 2020 - #15, ADVNC 2020 - #13*

(WCS: Platinum Cup, Inside Lacrosse; ADVNC: Naptown, NXT Philly)

Fall 2018 *West Coast Starz 2020 - #42, ADVNC 2020 - #13*

(WCS: Autumn Gold I, B'More, NLF Fall, Rotanz Fall, ADVNC: Autumn Gold II, Big4)

2017 - 2018 *ADVNC 2020 SF Select and National Team*

(Oceanside Hustle, Challenge, Big 4, Crab Feast, Naptown, NXT Philly, NLF Summer)

2016-2017 *ADVNC 2020 SF Select*

(Sand Storm, Blackjack, Western Prime, Crab Feast, Legacy)

HIGH SCHOOL LACROSSE EXPERIENCE

Highlights: <https://youtu.be/lcGPO-xf51s>

2020 Menlo School Varsity – Co-Captain (Abbreviated season due to Covid 19)

2019 Menlo School Varsity –Western Catholic Athletic League (WCAL) 1st team All-League; Co-Captain

2018 Menlo School Varsity –Western Catholic Athletic League (WCAL) 2nd team All-League

2017 Menlo School Varsity – only freshman drafted for Varsity team; Varsity Ground Ball Award

COACH REFERENCES

Jono Zissi	West Coast Starz 2020 Coach	858-254-7278	jono.zissi@adrln.com
Blake Kim	Menlo School Varsity Coach	415-250-4031	bkim@menloschool.org
Greg Weigel	ADVNC 2020 Coach, Training Director	410-610-7298	greg@advnclacrosse.com
Chris Rotelli	ADVNC Founder and CEO	415-515-0478	rotelli@advnclacrosse.com

EXTRACURRICULAR ACTIVITIES

Menlo Varsity Football, Track, Circus Club, Spike Ball, Dance, Reikes Center, JCL, Firestarters coach

PARENT CONTACT INFORMATION

Mark & Darcy Leschly Home 650-327-2303; Cell Mark 917-612-8591; Cell Darcy 646-662-7400

Nick Loring

5 Polo Field Lane, Dedham, MA 02026 | nloring@college.harvard.edu | (781) 686-7723

EDUCATION

Harvard University

Bachelor of Arts in Economics expected in May 2022; GPA: 3.6

Cambridge, MA

2018-Present

- Selected Coursework: Intermediate Micro and Macroeconomics, Calculus, Statistics, Expository Writing

Noble and Greenough School

GPA: 3.7; Graduated with High Distinction; SAT: 1400

Dedham, MA

2012-2018

- Varsity Lacrosse: Four-year starter, 2018 ISL Champion, 2018 team captain, 2018 Academic All-American

WORK EXPERIENCE

ThornTree Capital Partners

Investment Intern – global equity long-short hedge fund with \$500m in AUM

Boston, MA

April 2020-Present

- Penn National Gaming: Prepared investment analysis of casino and gaming company
 - Completed customer due diligence and industry analysis and built cash flow model

Westfield Capital Management

Investment Analyst – long-only investment management fund with \$15b in AUM; received offer to return

Boston, MA

Summer 2019

- LKQ Corporation: Developed investment analysis of European auto parts company
 - Built financial model including revenue drivers by business segment and cost and cash flow analyses
 - Analyzed industry attractiveness and competitive position, including detailed review of comparable companies and sector growth drivers
- TPI Composites: Completed company and valuation analysis of wind turbine manufacturer and presented to investment team
 - Developed financial forecast including wind industry growth drivers, market share analysis, and company P&L and cash flow analysis
 - Prepared valuation construct including DCF, comparable company analysis and upside/downside cases
 - Created presentation with investment thesis, company overview, industry analysis and financial positioning

CarGurus, Inc.

Sales Operations Intern – leader in online advertising market; received offer to return

Cambridge, MA

Summer 2018

- Sales Force Effectiveness: Redesigned Sales Operations website with new features and enhanced usability
 - Conducted internal research to assess strengths and weaknesses of existing site and related applications
 - Redeveloped website to maximize efficiency, including new layout, content and leveraging third-party technologies
 - Presented prototype to entire sales team which led to full implementation
- Go-To-Market Model Design: Assisted in the development of new GTM structure
 - Analyzed and sized the sales potential in each regional market
 - Defined individual sales territories and quotas
 - Assigned Sales and Dealer Relations representatives to newly designed regions and territories using salesforce.com
- Sales Productivity Analysis: Calculated Q2 quotas, monthly recurring revenue and attainment percentages for all Sales Reps
 - Analyzed drivers of over/under achievement and presented findings to senior team

LEADERSHIP AND EXTRACURRICULAR ACTIVITIES

Harvard Varsity Men's Lacrosse

Two-year Division 1 starting midfielder

Cambridge, MA

2019-Present

- Dedicate 30+ hours weekly in Fall and Spring

Black Diamond Capital Investors, LLC

Board Member - Harvard University student-run hedge fund managing \$300k in AUM

Cambridge, MA

2019-Present

- Selected from 120+ applicants through intensive interview process involving stock analysis and competitive valuation debate
- Elected to board of directors for 2020 year and promoted to Director of Corporate Relations
- Top 3 finalist in 2019 Farallon Case Competition

Harvard Student Athlete Advisory Committee

- Selected to be liaison between athletes and administration

Cambridge, MA

2019-2022

Under Armour Lacrosse All-American

- Selected among top 44 incoming college freshmen in U.S. to play in nationally televised game

Baltimore, MD

Summer 2018

OTHER INFORMATION

- Skills: Proficient with Microsoft Office, Bloomberg; completed "Breaking into Wall Street" Excel and financial modeling course
- Interests: Investing (manage portfolio with 10 positions), golf, skiing, avid Celtics and Patriots fan

Austin Madronic

3584 Honeycrisp Ave • Victoria, B.C. Canada, V9C 0N5 • amadronic@college.harvard.edu • (574)-216-6942

Education

HARVARD UNIVERSITY

Bachelor of Arts in Economics
Varsity Men's Lacrosse Team

Cambridge, MA
June 2022

Relevant Coursework: Calculus, Intro to Microeconomics, Intro to Macroeconomics (Spring 2020), Using Big Data

CULVER MILITARY ACADEMY

Honours in Leadership

Culver, Indiana
June 2018

Earned Gold A (Highest Honour Roll) all 4 years, Cumulative GPA of 3.78, 2 Advanced Placement courses and 2 Honours courses

FINANCIAL MODELING, EXCEL AND VBA

Breaking into wall street Excel & VBA 24 hour online course as well as Fundamentals of Financial Modeling 94 hour course. Used case studies from Microsoft and Yahoo as well as real SEC filings, and equity research from Morgan Stanley and Credit Suisse.

Experience

VERITY DEVELOPMENTS LTD.

Laborer

Victoria, B.C. Canada
July 2019 - August 2019

- Lead small group of 3 workers in landscape preparation for a development of 6 houses

OLYMPIC VIEW GOLF COURSE

Outside Services

Victoria, B.C. Canada
May 2019 - July 2019

- Supervised the upkeep of the practice facility and the pro shop
- Worked on maintaining and creating new client relationships in the Pro Shop

HARVARD LACROSSE CAMPS COACH

Coach

Cambridge, MA
September 2018 - November 2019

- Coached players and gave feedback during prospect camps and games
- Evaluated players on skill, coachability, and effort

Leadership and Activities

CULVER MILITARY ACADEMY

Regimental Aid to the Administration (Cpt.)

Culver, Indiana
January 2018 - May 2018

- Responsible for coordinating administrative communications via All-School meetings, and serving as a narrator for parades, special events and ceremonies
- Worked closely with the Commandant of Cadets and the Head of Schools as well as the Board of Trustees

Honors and Awards

- Voted by peers to serve as the freshman representative on Harvard's Leadership Council
- 2x Ivy League Rookie of the week award
- Named Captain of the top ranked high school lacrosse team in North America
- Voted the President of Cadet Club
- 2x Captain of Provincial box lacrosse team
- Recipient of the Colonel C.F. McKinney Sabre awarded to the most outstanding Grade 11 student in the infantry Battalion

Thomas Granville Martinson II 522 Allegheny Ave • Towson, MD 21204 •
tmartinson@college.harvard.edu • (443)-377-0232

Education

Harvard College

Cambridge, MA
Class of 2024

Gilman School

Baltimore, MD
Class of 2020

- Academics: 96 weighted average through high school. Upper School Treasurer. AP Scholar with Honors
- Athletics Honors:
 - Smith Cup (Award given to the first year varsity player who contributes most to the team's success.)
 - Tyler Campbell '39 Lacrosse Cup (Award given to the member of the team who through their leadership and skill was most valuable to the team's success.)

Calvert School

Baltimore, MD
Class of 2016

- Student Body Government Representative.

Work Experience

Church of the Nativity

2017-2020

Nativity is one of the largest and most progressive churches in the United States.

- Assisted operations as well as ensuring all the aspects of the mass went smoothly.

CarePatrol Baltimore

2020

CarePatrol is a small business that helps seniors find senior living options.

- Worked helping seniors move their belongings into the assisted living community.
- Due to the pandemic CarePatrol has needed to implement virtual tours. Helped provide visual content to aid with the virtual tours.

Service

FOCUS (Fellowship of Christians in Universities and Schools)

2016-2020

FOCUS sponsors and organizes Bible Studies in schools all across the country as well as many service trips.

- Nominated and became a student leader of our bible study with responsibilities of encouraging others to join and teaching scripture at meetings.
- Worked directly with donors to fundraise for missionary work being done all across the country by FOCUS.

Charm City Lacrosse

Charm City sponsors underprivileged children in Baltimore city to play lacrosse at no charge including providing all the equipment and organizing games.

- Volunteered as a local athlete to teach important fundamental skills and encourage their love for the game.

Interests

- Studied French for 10 years and participated in an exchange experience .
- Traveling and exploring new places.
- Water skiing and boating.
- Spending time in nature and hiking.

Kyle C. Massimilian
k.massimilian@college.harvard.edu
(914) 318-2181

258 Leverett Mail Center
Cambridge, MA 02138

5451 Auburndale
Dallas, TX 75205

Education

Harvard College

Cambridge, Massachusetts

A.B. Government, GPA: 3.2

- Secondary in Computer Science
- Harvard Varsity Men's Lacrosse Team
- Created dynamic website connecting the history of Harvard houses and past alumni (Fall 2018)
- Harvard Constitutional Law Society Librarian (2020)

Highland Park High School

Highland Park, Texas

ACT: 33, GPA: 4.2

- AP Scholar 2016, 2017
- Cornerstone Student-Athlete Award 2016, 2017
- Student Ambassador 3 years
- Football State Champion 5A Division I 2016
- Lacrosse State Champion 2015, All-State 2016, 2017

Work Experience

BlackHorse Solutions

Herndon, Virginia

Technical Operations Group (Active)

- Assistant Instructor delivering commercial best practices to understand and exploit the information environment with advanced and safe techniques

Research Analyst (Summer 2019)

- Worked on internal marketing strategies to rebrand capabilities (2019)
- Open Source Research Challenge (ORC) - Gave presentation on Russian geopolitical influence in Venezuela using publically available information (PAI)
- Briefed CSO on current social media changes in Afghanistan for gov. research contract
- Brief on security of "FaceApp" mobile application and neural network technology
- Border Patrol Foundation fundraising through social media campaign

3d Lacrosse LLC

Dallas, Texas

- Assistant coach for select lacrosse team

Personal

Camp Seagull

Arapahoe, NC

- Lightening Skipper (Highest Sailing Proficiency)
- Swim the Neuse – youngest person at camp ever to complete 2.8-mile open water swim (Age 13)

Technical: Microsoft Excel, HTML, JavaScript, Node.js, Python, RStudio

Interests: Sailing, Skiing, MMA, Crossfit

Brennan McBride

(484)-431-3745

brennanmcbride@college.harvard.edu

EDUCATION

The Haverford School, Haverford, PA August 2009 – June 2020

ACTIVITIES

Varsity Lacrosse 2017-2020

Varsity Soccer 2017-2019

Freshman Basketball 2016

AWARDS

2017 Newhall award for leadership and character

2020 Captains cup for leadership, ability and enthusiasm to inspire his teammates and the school

SCHOOL EXPERIENCE & SERVICE

Eldernet program 2017-2020: delivering toiletries, canned food, and other supplies to the elderly

Ecuador Exchange program 2017: Experience in hosting and visiting someone from a different country while also immersing myself in the culture and language

Signet Society 2019-2020: 12 students selected by their fellow classmates who best embody the character of a Haverford School boy

Peer Counseling 2019-2020: Group of 11/12th grade students who talk out problems with their peers in a safe and confidential place

WORK EXPERIENCE

Intern 333 Belrose Restaurant, Radnor, PA August 2017 - December 2017

Gained experience learning about product sourcing, business management, restaurant finances, and point-of-sale technologies

Shadowed owner and head chef, supported restaurant functions to maximize revenue

Bakery House, Bryn Mawr, PA June 2017 - November 2017

Gained experience in customer service, business management, and culinary skills



CONTACT

PHONE:
610-655-7141

EMAIL:
mullink@college.harvard.edu

KYLE MULLIN

EDUCATION

Bayard Rustin High School

August 2013 – June 2017
Graduated with a 4.2 GPA and received honor roll every marking period.

Harvard University

August 2017 - Present
As of junior year, 3.00 cumulative GPA. Majoring in government. Is on track to graduate in 2021. Has taken classes in computer science, foreign policy, as well as one full year of beginner Arabic learning to read, write, and speak the language.

WORK EXPERIENCE

Restaurants - Bus Boy

Market Street Grill (PA) June 2013 - January 2014
Penn Oaks (PA) August 2014 – December 2014
Cleaning tables, running out food, stocking supplies, dealing with customers

Jumper's Indoor Fun Zone (West Chester, PA) - Floor Advisor

August 2016 – August 2017
Cleaning moon bounces and other facilities. Keeping an eye on children and making sure they are staying safe

McGonigle and Company (West Chester, PA) - Laborer

June 2017– January 2020
Demo work for people building additions or remodeling parts of their homes. Mostly involved with kitchens and bathrooms. Also worked on a few houses built from scratch.

Harvard Student Agencies (Cambridge, MA)- Laundry Deliverer

October 2017– May 2018
Delivering laundry bags to on campus houses as well as picking them up from them.

Cheer's Bar (Boston, MA) – Bouncer/Bar Back

Summer 2018
Checking IDs at the door, stocking the bar, cleaning tables, and serving food.

Harvard University (Cambridge, MA) - Leverett Building Manager's Assistant

2018 – Present

Working in the mail room, setting up rooms for events, painting rooms, and helping students with issues in their rooms.

Crossed Sabres Dude Ranch (Cody, WY) – Handy Man

Summer 2019

Cleaning guests' cabins, throwing hay, helping prepare meals and serve them, playing music for guests, clearing trails, digging holes, and doing anything that was needed around the ranch.

Sovereign Tee Apparel (Cambridge, MA)- Sales Associate

November 2019 - Present

Finding new clients and pitching them, maintaining relationships with clients, handling orders, dealing with issues that arise from orders, and helping create a system for hiring new employees.

Beer Mill Incorporated (West Chester, PA) - Floor Man

April 2020 – June 2020

Stocking shelves, preparing orders, working with customers, and cleaning the store.

Langlas and Associates (Big Sky, MT)– Framer

June 2020- Present

Helping build the new Big Sky Town Center. Framing and operating forklifts.

ATHLETICS

High School

Lacrosse

-Four year starting varsity goalie

-Senior year was league MVP, a team captain, 1st team all-league, and an all-American

Hockey:

-Three year starter for varsity ice-hockey team as a forward

-Three time state champion in 2014, 2015, and 2016

Football:

-Two years of JV football playing wide receiver and defensive end

Boxing:

-Began boxing junior year of high-school

-Competed in the PA Golden Gloves in 2016

College

Lacrosse:

-Playing division one lacrosse at Harvard University

-Starting goalie sophomore and junior year

EXTRA CURRICULARS

-Has done three camps with Camp Pals, a non profit organization for children with down syndrome. Did camps in New Jersey, Philadelphia, and California.

-Enjoys fly fishing and camping

-Plays guitar

Joseph Andrew O'Berry

Gonzaga College High School, Class of 2020

6618 Jill Court, McLean, VA 22101

703.346.3737

oberryj@gonzaga.org

Education: Gonzaga College High School, Washington, DC
Graduation: June 2, 2020

Academic Achievements:

Vice President of National Honor Society, Grade 12

Member, National Honor Society, Grades 10,11,12

First Honors: Grade, 9, 10,11,12

Cumulative GPA: 4.250

Community Service:

- *Volunteer:* Homeboy Industries, Los Angeles, CA, June 2019
I worked closely with Homeboy Industries that support those living on Skid Row and learned about gang violence, incarceration, and urban poverty in Los Angeles.
- *Clinic Counselor:* Prince George Pride Lacrosse, Prince Georges, MD, Fall 2019
- *Volunteer and mentor:* Washington Jesuit Academy, Washington, DC, Gr. 10,11, 12
- *Food preparer and server:* McKenna Center, Washington, DC, Gr. 9,10,11,12
- *Food Server:* DC Central Kitchen, Grade 9
- *Member:* Best Buddies International, Gonzaga Chapter, Grade 10,11,12
- *Member:* Sons of Liberty, Gonzaga, Grade 10,11,12

Athletics:

- *Member:* Gonzaga Varsity Lacrosse Team, Grades 10,11,12
Starting Face-off position, Grade 10,11,12
Nominated for All-WCAC-Spring 2018
WCAC Championship, 2018
- *Captain and Team Member,* Gonzaga Freshman Lacrosse Team, Grade 9
- *Most Valuable Player:* Awarded MVP for Gonzaga Freshman Lacrosse
- *Team Member:* Under Armour Underclass Team, June 2017
- *Team Member:* Under Armour Uncommitted Team, June 2018
- *Member, Next Level Lacrosse, Grade 11*
- *Member, Fellowship of Christian Athletes (FCA MD Blue) Grade 9,10*
- *Team Representative:* Represent Virginia and Washington, DC in Team WaveLax Tournament, June 2017

Work Experience:

- *Intern:*
- *Lifeguard:* Washington Golf and Country Club, Summer 2019
- *Camp Counselor:* Gonzaga College Lacrosse, July 2018, 2019

Assistant Lacrosse Coach - Madlax

CHARLIE OLMERT

8 Spa View Circle, Annapolis, MD 21401 • 410-353-9681 • olmert@college.harvard.edu

Education

Harvard College, Cambridge, MA August 2017 – May 2021

- Concentration: History & Literature, Secondary: Economics, French Language Citation
- GPA: 3.97
- John Harvard Scholar: GPA in the top 5% of class
- Detur Book Prize for “outstanding achievement during the first year at Harvard College”
- Junior Essay in History & Literature awarded the highest grade of double high honors

The Center for University Programs Abroad, Paris, France June 2019 – July 2019

- Intensive six-week study abroad immersion program in Paris, France
- Lived with a host family, speaking solely in French
- Took two credit-bearing courses taught entirely in French: French Language and the Birth of Modern Art

Severn School, Severna Park, MD August 2013 – June 2017

- Weighted GPA: 4.60 (Second in class)
- SAT Math: 800, SAT Reading & Writing: 790
- National Merit Scholarship Winner
- Roland M. Teel Award: Highest award given to a graduating senior from the Severn School
- Senior Performing Arts Award: Leading role in three theatre productions
- Captain of the Economics Team: Placed second in a Federal Reserve Challenge
- Varsity Lacrosse Team: Captain, All-County, Team MVP, U.S. Lacrosse Academic All-American

Work Experience

Alpine Investors, San Francisco, CA June 2020 – August 2020
Investing Intern

- Alpine is a middle-market private equity firm with \$2.7 billion AUM invested primarily in software and services

Premier Lacrosse League, Los Angeles, CA July 2019 – August 2019
Special Projects Intern

- The Premier Lacrosse League (PLL) is the principal professional men’s lacrosse league
- Interned under the direct supervision of the PLL’s Chief of Staff, Christian Henze
- Honed marketing and sales skills working primarily to drive ticket sales and on-site partnerships

Chesapeake Pirate Adventures, Annapolis, MD Summer 2014 – Summer 2017
Pirate

- Acted as a pirate on a family friendly pirate-themed ship in the Annapolis harbor
- Led and creatively planned “treasure-hunting” boat cruises that captured children’s imagination and entertained parents six times a day

Activities

Harvard College Varsity Lacrosse Team
Midfielder

- 25-35 hour weekly commitment to the Division 1 Harvard Varsity Lacrosse team
- Second team All-New England
- Elected by teammates to the team’s leadership and academic councils freshman and sophomore year

Harvard Undergraduate Constitutional Law Society
Vice President

- Duties include planning weekly meetings with the purpose of eliciting passionate debate on constitutional issues among the membership
- Additional responsibility to invite and schedule distinguished individuals in the field of law, such as Cass Sunstein and Charles Fried, to give guest lectures to the club a few times each semester

COOPER PRAWDZIK

1800 South Lane, Northbrook, Illinois 60062
cooperprawdzik@yahoo.com
612-251-8606

EDUCATION

HARVARD UNIVERSITY, Cambridge, MA - 2019-Present
GPA: 3.6 - Major: Undecided - Concentration: Business/Economics

LOYOLA ACADEMY, Chicago, IL - 2019 Graduate
GPA: 4.0 - Graduated with Honors

EXPERIENCE

SUNSET FOODS, INC, Northbrook, IL - March 2020-Present
Coordinating on-line orders and deliveries during COVID-19 while providing general assistance to store management

STR8 LACROSSE, Chicago, IL - Summer 2019
On-field coaching and mentoring of youth lacrosse players

SPORTS KIDS, Chicago, IL - Summer 2018
Coordinate daily activities for summer campers including teaching, coaching and leadership

ACTIVITIES

HARVARD UNIVERSITY
Mens Varsity Lacrosse, Participant
Constitutional Law Society, Member

LOYOLA ACADEMY
Varsity Lacrosse, Participant
4 year All-Academic, 2 year All-American, Captain (2019)
State Champions (2016 & 2018)
Varsity Hockey, Participant
4 year All-Academic, Captain (2018 & 2019)
State Champions (2018)
Freshman Football, Participant

SKILLS & INTERESTS

Leader - Mentor - Teammate - Independent Learner
Hard Work Ethics - Excel in Time Management

Audio Technology - Music - Athletics - Travel

KYLE SALVATORE

11135 Ponus Ridge Rd. ▪ New Canaan, CT 06840 ▪ 203-252-0507 ▪ ksalvatore@college.harvard.edu

EDUCATION

- 2017-2021 **HARVARD UNIVERSITY** Cambridge, MA
A.B Government, GPA: 3.4
- Intended Secondary in Economics and Citation for proof of fluency in Spanish
 - Harvard Varsity Men's Lacrosse Team: 30-hour weekly commitment
 - Treasurer of Harvard Constitutional Law Society
 - Elected to Undergraduate Student Council as one of 3 representatives in 500-person house
- Summer 2019 **TUCK SCHOOL OF BUSINESS AT DARTMOUTH COLLEGE** Hanover, NH
Tuck Business Bridge Program
- Participated in highly selective 4-week program taught by MBA faculty, providing an in-depth introduction to marketing, strategy, microeconomics, accounting, and finance
 - Performed a team-based valuation analysis of Hasbro Incorporated, which included financial and strategic assessments, a DCF analysis, and a final presentation to industry executives
- 2013-2017 **TAFT SCHOOL** Watertown, CT
SAT: 1450, Reading and Writing: 720, Math: 730, GPA: 93/100, Honor Roll Student 4 years
- Student Government 4 years, Voted Head of Class sophomore and junior year by peers
 - Captained Varsity Squash and Lacrosse teams as a senior, Multiple time New England All-Star in both sports, 2x New England Midfielder of the Year and U.S. Lacrosse All-American
 - Served on Disciplinary Committee and Honor Council senior year
-

EXPERIENCE

- Summer 2020 **ERNST & YOUNG INFRASTRUCTURE ADVISORY LLC** New York, NY
Intern (Virtual)
- Completed training sessions for project finance spreadsheet modeling
 - Implemented sensitivity analyses for highway infrastructure project finance models
 - Produced summary of project agreement terms for public-private partnership procurements
 - Conducted research to identify potential public-private partnerships in the energy sector for west coast institutions that will be presented to team and Partners at conclusion of internship
- Summer 2019 **BEACON FELLOWSHIP** Barcelona, Spain
Consulting Fellow
- Consulted for a B2B fruit basket distributor in the development of product expansion
 - Created start-up and long-run financial models for implementation of new products
 - Expanded understanding of the consulting field through 20+ hours of customized training from a project lead with experience at BCG
- Summer 2018 **SETTLYT INC.** Cambridge, MA
Intern
- Worked in Harvard Innovation Labs with 40 other start-up companies and supported development of branding and go-to market strategy for new app
 - Conducted grassroots polling in greater Boston area to collect feedback on design of app and organized insights with management team
 - Collaborated with senior management to create design, layout, and text syntax that are being used in the finished app
- June 2017 **RMS COMPANIES** Stamford, CT
Intern
- Researched market supply and demand of apartments in the suburbs surrounding Boston
 - Developed 300 slide presentation for management to inform decision about expansion
-

PERSONAL

- Technical: Microsoft Office, HTML, Python, JavaScript, RStudio
- Interests: Lacrosse, Squash, Poker, Reading, Ukulele

Jack Schlendorf

3945 Edens Edge Dr • Lake Oswego, OR 97034 • jwschlendorf@college.harvard.edu • 503-929-1413

Education

HARVARD UNIVERSITY

Bachelor of Arts in Economics, Secondary in Government. GPA: 3.75/4.0

Relevant Coursework: Corporate Financial Accounting, Intermediate Micro/Macroeconomics, Statistics

Cambridge, MA

June 2022

OREGON EPISCOPAL SCHOOL

GPA: 3.8/4.0. Founding member and co-President of student run business club,

Portland, OR

June 2018

Selected for TiE Young Entrepreneurs, 2017 and 2018 lacrosse state champion, 2017 and 2018 team captain, 2x US

lacrosse All-American, 2x first team All-State, Adrenaline All-American, Under Armour Underclass All-American

Experience

WOODBIDGE INTERNATIONAL

Investment Banking Intern

Woodbridge, CT

Summer 2020

- Completed training program on Excel, financial modeling, accounting, and sell-side M&A process
- Assisting in writing and reviewing CIMs, post-LOI phone calls with potential buyers, and meetings with management
- Conducting company due diligence including analyzing company financial statements and forecasts, participating in business and customer due diligence conference calls, and assisting in legal review

MOSAIC RESEARCH

Equity Research Intern – received offer to return

Portland, OR

Summer 2019

- Gained in-depth knowledge of the consumer and retail industries including primary metrics and methods used by research companies
- Conducted in-person due diligence and channel checks in the greater Portland and Los Angeles areas
- Updated financial model assumptions incorporating results of quarterly earnings, field visits, and other market research
- Participated in conference calls with industry consultants, portfolio managers, and investor relations departments

SALEM CONCRETE & PAVING

Laborer

Portland, OR

Summer 2018

- Built forms, installed rebar, and finished concrete on numerous multifamily and commercial real estate developments

Leadership and Activities

HARVARD VARSITY MEN'S LACROSSE

Goaltender

Cambridge, MA

2018 – Present

- Committing approximately 30 hours a week to practices, film study, meetings, travel, and games while maintaining full academic course load
- Appointed to team's academic committee which includes providing academic support and supervising team study hall
- Developing concentration, strong work ethic, and perseverance to meet personal and team goals

HARVARD FINANCIAL ANALYSTS CLUB

Investment Analyst

Cambridge, MA

2019 – Present

- Completed ten-week training on the fundamentals of accounting, finance, and investment analysis
- Participated in team project related to research and analysis, and final presentation of a selected company ultimately gaining admittance into the finance club
- Performing research and supporting management of the portfolio to prepare for a career in financial services

HARVARD ACADEMIC RESOURCE CENTER

Peer Tutor

Cambridge, MA

2020 – Present

- Serving as a tutor for Harvard students in Ec10b: Introduction to Macroeconomics and Ec1010a: Intermediate Microeconomics
- Strengthening personal knowledge of the material while facilitating a learning environment for one-on-one tutoring

Community Service & Skills

Community Service: Grow the Game OR, Harlem Lacrosse, Bike to the Beach, One Love Foundation

Technical: Proficient in Microsoft Office. Prior experience in Java, Python, R, and HTML.

Mark Stephens

28 Black Log Road • Kentfield, CA 94904 • markstephens25@gmail.com • (415) 686-5637

Education

Harvard University

Cambridge, MA

A.B. Candidate in Economics with Secondary Concentration in Computer Science

May 2023

- Relevant Coursework: Multi-Variable Calculus, Micro and Macro Economic Principles, Compilers, Command-line Interfaces, Operating Systems
- Midfielder on Harvard Men's Varsity Lacrosse Team

St. Ignatius College Preparatory

San Francisco, CA

• GPA: 3.919/4.398

May 2019

• ACT: 34

• Graduated with High Honors

• 4-year Principal's Honor Roll

Experience

Cambridge Semantics

San Francisco, CA (Remote)

Field Operations Intern

June - Expected August 2020

- Captured detailed feedback from customers and helped turn it into reality by working with customer success teams
- Observed customers using the product and proactively identified product improvements
- Helped develop strategies with pre-sales and customer success to increase reach and adoption of the company's product
- Worked closely with pre-sales teams to assure proof-of-concept engagement demonstrated business value and users had a positive experience

Leadership

St. Ignatius College Preparatory

San Francisco, CA

Lacrosse

- 4-year varsity midfielder
- 2-year team captain
- Varsity team ambassador, represented the lacrosse team to support admissions and introduce potentials students to St. Ignatius and the lacrosse program

Block Club

- 3-year member
- Facilitated school functions
- Led prospective students and parents on campus tours

Today's Youth Matter

Summer 2018

Counselor

- Counselor at a camp for troubled urban youth
- Led a cabin of 5 boys through a week of activities, discussion, and reflection

Language and Technical Skills

Language: Proficiency in written and conversational Spanish

Technical: Excel, R, Java, Python

Chase A. Strupp

107 Dunning Rd., New Canaan, CT 06840
(203) 246-8203 / cstrupp@college.harvard.edu

EDUCATION / AWARDS

Harvard College – Cambridge, MA **2018 – Present**

Bachelor of Arts in Economics expected May 2022

- GPA: 3.7
- Selected Coursework: Intermediate Microeconomics & Macroeconomics, Statistics, MIT Corporate Financial Accounting

Harvard Business School – Credentials of Readiness Program (CRe) **Summer 2020**

- 14-week program taught by MBA faculty, providing an in-depth introduction to corporate finance, financial accounting, managerial economics, spreadsheet modeling, marketing, and business strategy

Training the Street – Valuation and Modeling Course **Summer 2020**

- Program designed to teach corporate valuation skills such as financial modeling, valuation methods, and Excel best practices

New Canaan High School – New Canaan, CT **2014 – 2018**

- GPA: 94/100; SAT: 1460/1600
- Reynolds & Rowella Strength in Numbers Scholarship – awarded for interest and aptitude in accounting or finance
- Varsity Lacrosse – four-year starter, senior year captain / Varsity Football – one-year starter
- Awarded First-Team All-Fairfield County, 2x First-Team All-State honors in lacrosse
- Earned Bilingual Seal of Proficiency in Mandarin Chinese in reading and writing

PROFESSIONAL EXPERIENCE

Ladenburg Thalmann – New York City, NY **May 2020 – Present**

Investment Banking Summer Analyst – Healthcare Group

- M&A Advisory:
 - Ongoing team projects include several sell-side merger advisory assignments: Tocagen’s merger with ForteBio; sell-side advisory for Aerpio Pharmaceuticals, DelMar Pharmaceuticals, Novus Therapeutics, Spring Bank Pharmaceuticals, and Unum Therapeutics
 - Participate on team calls for each project as they advance through various stages of negotiation
 - Assist in creating the valuation work associated with delivering the fairness opinions for each of these projects
- Equity Financings:
 - TG Therapeutics - \$176 mm follow-on offering (co-manager)
 - At-the-Market Offerings (ATMs) for Neurometrix and Zynerva
- Summer Intern DCF Projects:
 - Ongoing projects mirroring the work required to deliver the DCF valuations for selected fairness opinions

LifeSci Partners – New York City, NY **Summer 2019**

Summer Analyst – boutique healthcare-focused consultancy providing capital raising advisory, investor relations, equity research, and portfolio valuation to emerging life sciences companies

- Responsibilities included maintaining and tracking data on investors and key healthcare funds, working on strategic documents, and researching business development projects
- Composed deliverables to display investor feedback for corporate clients in the biotechnology and life sciences industry
- Gained exposure to C-suite executives by attending client meetings and company research and development presentations

LEADERSHIP AND ACTIVITIES

Harvard College Men’s Varsity Lacrosse **September 2018 – Present**

- Member of Division I Men’s Varsity Lacrosse team
- Devote 30+ hours per week to training, meetings, film study, travel, and games in the fall and spring while maintaining a full academic course load

Harvard Financial Analysts Club (HFAC) **Fall 2019 – Present**

Investment Analyst – The HFAC is the most rigorous introduction to finance available to Harvard undergraduates

- Completed the “Comp” or semester-long curriculum that included a rapid-paced introduction to finance, company analysis, and the foundations of valuation and investing

Harlem Lacrosse **Spring 2017 – Present**

Volunteer – non-profit organization that provides academic intervention, leadership training, and coaching for at-risk youth

SKILLS AND INTERESTS

Software: Microsoft Office (Excel, PowerPoint, Word), BD Advanced Ipreo, FactSet, PitchBook Data, Salesforce, S&P Capital IQ, Thomson ONE

Interests include: Chess, Creative Writing, Golf, Hiking, Skiing, Squash

James Edward Swartz
jamesswartz@college.harvard.edu
(914) 621-6963

Harvard College, Mather House
Cambridge, MA 02138
NY 10708

44 Greenfield Ave.
Bronxville,

Education

Harvard University - Class of 2021

Cambridge, MA
2017 - 2021

Concentration - Applied Math focused in Computer Science and Economics, GPA: 3.7
Division 1 Harvard Varsity Men's Lacrosse Program (30 hour/week commitment)

Bronxville High School

Bronxville, NY
2013 - 2017

National Merit Finalist, 5's on 9 AP exams, Unweighted GPA: 4.06
ACT: M: 36, E: 34, R 35, S: 35 SAT Score: R/W: 760 M: 800
Varsity Lacrosse Team (Four Years) and Varsity Soccer Team (One Year)

Work Experience

Tishman Speyer

New York, NY

Summer 2020

- Summer analyst working with the Acquisition and Development team responsible for basic modeling of potential acquisition targets in NYC
- Researched new/potential rapid-growth metro markets as a result of Covid-19

Summer 2019

- Summer analyst working with the Asset Management team to standardize operating expenses throughout all New York Properties

HBO

New York, NY
Summer 2018

- Selected as one of 52 out of 10,000 applicants for a paid internship program
- Sports research intern responsible for a daily news reports for executives in the department and two-page write-ups on persons and organizations of interest
- Researched multicultural marketing to millennials and Gen Z consumers for a presentation to company executives

Teaching

Mount Vernon, NY
2015 - 2017

- Junior and Senior years taught a New York State regents prep course four days a week for an hour each day for high school students. Course Taught: Algebra I, Algebra II and Trigonometry, Geometry

Leadership Activities

Bronxville Men's Lacrosse

Bronxville, NY: 2013 - 2017

- Helped lead the Bronxville Lacrosse team to four League Championships, four Section Finals, one Section Championship, and one State Championship during four year span with the team
- Captain, Academic All-American, and first team All-State senior year

ECAP and Westhab Community Service Programs

Bronxville, NY: 2014-

2017

- Three-year head of two local volunteer programs
 - ECAP: Elementary school tutoring by high school students
 - Westhab: Bi-weekly daycare for children of single parents for 3 hours on Saturdays

Skills & Interests

Software: Proficient in Microsoft Powerpoint, Word and Excel

Programming: OCaml, C++, Java, C, Python

Language: Basic Spanish

Francesco Tangredi

209 Bow Drive East • Smithtown, NY 11787 • 631-813-0324 • ftangredi@college.harvard.edu

Education

Harvard University

Cambridge, MA

September 2017 - May 2021(Expected)

- Government Concentration with Economics Secondary
- Harvard Men's Lacrosse
 - Compete in Ivy League Conference within Division I of the NCAA
 - Minimum 30 hours per week
- Overall GPA: 3.2, Most Recent Semester GPA: 3.5
- **Harvard Business School Credential of Readiness Program**
 - Coursework: Financial Accounting, Business Analytics, Economics for Managers

Chaminade High School

Mineola, NY

September 2013 - June 2017

- Graduated Ranked 8th in Class; 98.3% average; ACT: 32
- 4 Year High Honor Roll (2013-2017) and National Honor Society Member
- Joseph F. Thomas Student-Athlete Award: Chaminade's Number One Student-Athlete Award
- Monsignor Peter Memorial Trophy: Catholic High School Athletic Association's Number One Student Athlete Award
- Bloomberg Certification
- Varsity Football and Varsity Lacrosse Captain
 - Under Armour All American and Nike All American Recognition in Lacrosse

Work Experience

Sumitomo Mitsui Banking Corporation

New York, NY

Intern, Global Financial Institutions Group

July 2020 - August 2020

- Researched and evaluated financial institutions, including business development companies, private equity funds, mutual funds, closed-end funds, banks, and insurance companies, to determine creditworthiness, profitability, and overall financial health
- Participated in product partner meetings to learn about the various products and services the bank offered that could be offered to financial institution clients. These included ECM, DCM, Lending Finance, Subscription Finance, Structured Finance, etc.
- Participated in client calls by editing presentations and creating call reports with summaries and next steps
- Created a template used to track current and historical relationships with different clients with information including contacts, current transactions, historical transactions, etc.
- Updated financial information for various funds and sponsors on spreadsheets for the credit department

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Carle Place, NY

Intern, Office of the Chairman and CEO

June 2019 - August 2019

- Direct report to Chief of Staff of Chairman and CEO
- Supported Executive team by briefing Chief of Staff for vendor meetings, developing presentations, and preparing materials
- Performed industry analysis and researched eComm market trends to support Business Development team's acquisition strategy
- Proven record of excellence in time management, organization, and attention to detail in a fast pace environment
- Researched and vetted startups for M&A team, documented kickoff meetings, and prepared team for successive meetings
- Scope of projects include marketing strategy, product merchandising, business development, and corporate strategy
- Main Project: Go-To-Market Strategy for Increasing Multi-Brand Customers and Customer Lifetime Value
 - Benchmarked and analyzed competitors' successful strategies for increasing customer retention
 - Created strategic ways to increase customer retention; involved in the budgeting process; presented to high-level individuals including the CEO

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Carle Place, NY

Intern, Special Projects

June 2018 - December 2018

- Direct report to Special Projects Manager
- On site June - September, interned remotely September - December
- Main duties included administrative support and preparing manager for meetings with industry research and presentations
- Main Project: Go-To-Market Strategy for Driving Millennial Engagement
 - Researched and benchmarked competitors' millennial activation strategy: developed pro-forma budget for solution
 - Presented to high-level individuals including the CEO